



April 2023 Bulletin

Please pass me along to other stations!

ASSOCIATION CONTEST

CONGRATULATIONS TO THE MARCH 2023 CONTEST WINNER, MCLEAN WHEEL ALIGNMENT OF YONKERS, NY. Please read through this bulletin for your chance to win!!! Call the office with the correct answer to the trivia question and you will be entered in the monthly drawing for a chance to receive a free month's dues; a value of \$45.00.

ATTORNEY'S CORNER

Guess this is Part II of the octane story.

Most engine management systems commonly found in automobiles today (typically EFI-Electronic Fuel Injection) have a knock sensor that monitors if knock is being produced by the fuel being used. In modern computer-controlled engines, the ignition timing will be automatically altered by the engine management system to reduce the knock to an acceptable level.

Whether or not a higher octane fuel improves or impairs an engine's performance depends on the design of the engine. Fuels with a higher octane rating are used in higher-compression gasoline engines, which may yield higher power for these engines. The higher power comes from the fuel's higher compression by the engine design, and not directly from the gasoline. Think race cars! Here is a good Jeopardy question; What has the chemical formula C₈H₁₈. Answer: What is Octane?

Fuels with lower octane (but higher cetane numbers which indicate the combustion speed of diesel fuel) are ideal for diesel engines because diesel engines, also called compression-ignition engines, do not compress the fuel, but rather compress only air and then inject fuel into the air that was heated by compression. Gasoline engines rely on ignition of air and fuel compressed together as a mixture, which is ignited near the end of the compression stroke by electric spark plugs. Therefore, high compressibility of the fuel matters mainly for gasoline engines.

The octane rating of aviation gasoline was extremely important in determining aero engine performance in the aircraft of World War II. The octane rating alone did not only determine the performance of the gasoline, but also the versatility of the fuel in handling a range of lean to rich operating conditions.

Vincent P. Nesci, Esq. vnesci@nescipc.com

EMPLOYEE RETENTION CREDIT

There are four ways to qualify for the ERC.

1. Full or Partial Suspension – shut down due to government order (order did not have to be given directly to you), applies mainly during 2020 since there were very few shutdowns during 2021.
2. Supply Chain Disruption – must have resulted from a government order to your supplier, making them unable to deliver goods to you.
3. Revenue Reduction – 2020- 50% reduction of gross sales compared to same quarter of 2019; 2021-20% reduction of gross sales compared to same quarter of 2019.
4. Start Up Recovery Funds – Started business after 2/15/20.

There are no up-front costs to apply!!! If and only if you get a credit back from the treasury, there will be a 15% recovery fee off of the total amount returned.

If you qualify you may be eligible for up to \$26,000.00 per W-2 employee. You can still receive your credit if you got the PPP.

It takes a few minutes to fill out the application. If you prequalify, you can move on to the regular application and begin the process for your rebate.

In 2 to 4 weeks, you will have an answer from Tax Rebate Specialists on the amount of your rebate!

Service Station Dealers is a Tax Rebate Specialist Affiliate and can help you fill out the application. If you are interested in receiving these funds and feel you qualify, please fill out the form on the next page and send it back to us with the necessary documents listed at the bottom.

REFERRALS

If you know of a station that needs our services and is interested in becoming a member, refer them to us and upon signing you will receive a \$50.00 Amazon gift card. If you know of someone interested, please contact our Sales Representative Bill Griese at 914-227-0144.

APPLICATION

If you know a shop that would like to join the association, please pass this bulletin along to them with the application on the last page. You can also use the application to update any information you need to regarding your shop and return it to us.

SERVICE STATION DEALERS AND AUTOMOTIVE SERVICES OF GREATER NY, INC.

AFFILIATED WITH: SSDA/NCPR-AT



Employee Retention Credit Questionnaire:

If you qualify you may be eligible for up to \$26,000.00 per W-2 employee.

OFFICERS

PETER S. KISCHAK
PRESIDENT

ANTHONY GALIMBERTI
V.P. ROCKLAND /
ORANGE

ROBERT O'KEEFE
TREASURER
V.P. WESTCHESTER

CARLA OBALDE
SECRETARY

VINCENT P. NESCI
ASSOCIATION COUNSEL

Business Name: _____

First Name: _____ Last Name: _____

Mobile Phone: _____ Email: _____

Average number of employees in 2020 ____ 2021 ____

DIRECTORS

PUTNAM
JOSEPH MARCONI

ROCKLAND / ORANGE
ROBERT COHOLAN
ANTHONY GALIMBERTI
LOUIS LANICCI
CHUCK NIETSCHE

WESTCHESTER
CARLO CERMELE
JOE CERMELE
HAROLD HERR
PETER KISCHAK
ROBERT O'KEEFE

TRUSTEES
HAROLD HERR
PETER KISCHAK
LOUIS LANICCI

Did you receive PPP Loan? If so how many rounds 1 or 2?

What date(s) did you receive them: _____

How long did it take you to use up the money 8 or 12 weeks?

Were they forgiven?

What are the names of people on payroll that are owners or family members?

Please send us your NYS-45's and your 941's for the 2nd, 3rd & 4th quarters of 2020 and the 1st, 2nd & 3rd quarters of 2021.

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MASSACHUSETTS ATTORNEY GENERAL TO ENFORCE RIGHT TO REPAIR LAW

Massachusetts Atty General Andrea Campbell is moving forward, despite the lack of a decision by a federal court, with implementing the Right to Repair law passed by voters in 2020.

On March 7, Campbell filed a “notice of intent to terminate non-enforcement stipulation” as of June 1, meaning she will take action to implement the law.

The Attorney General’s Office had suspended enforcement of the law pending the results of the court case, which has been repeatedly delayed for more than two years.

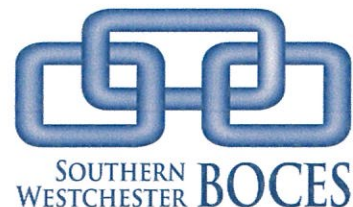
The *Massachusetts Right to Repair Coalition* thanked Campbell for her decision. “On behalf of all Massachusetts independent repair shops and 4,000 members statewide, we thank Attorney General Campbell for standing with the voters and their right to get their car fixed wherever they choose as automakers increasingly try to create a monopoly in the car repair market,” said Tommy Hickey, executive director of the Right to Repair Coalition. “It has been more than two years since Massachusetts voters approved Right to Repair by a 75-25 margin and the Attorney General’s action is a breath of fresh air for consumers and the independent auto repair market.

“During this delay, the automobile manufacturers have been unfairly steering new customers to their franchised dealerships, and consumers are losing,” Hickey continued. “We urge the federal court to finally rule in this case and appreciate the attorney general’s action moving forward.”

In her court filing, Campbell said: “The attorney general has a specific statutory duty to issue the notice provided for under Section 4 of the Data Access Law---a statutory command approved by 75% of Massachusetts voters over two years ago---as well as more general statutory and common-law duties to defend and enforce the laws of the Commonwealth.

“After consideration of these competing concerns, the Attorney General has determined that the non-enforcement stipulation should soon come to an end. Accordingly, the attorney general respectfully notifies this court that the non-enforcement stipulation will terminate effective June 1, 2023, and that she will issue the notice required by Section 4 of the Data Access Law shortly thereafter.”

Source: *Massachusetts Right to Repair Coalition*



SWBOCES for adults has programs in the automotive industry. They provide quality training for entry level persons interested in the automotive trades. BOCES will have qualified technicians that you may be looking for once they graduate from the course. By working together with SWBOCES we will be able to help you find technicians.

The following are some courses they offer:

- Automotive Service Technician / ASE Auto Maintenance and Light Repair
- ASE Certification Modules
- Auto Mechanics Fundamentals
- Auto Body Repair Fundamentals
- Auto Body Repair Intermediate
- Auto Body Repair Skills Advanced

If you are interested in class dates and tuition cost you can contact Betsy Evans at adulted@swboces.org or call 914.592.0849

JOIN US FOR AN INFORMATIONAL WEBINAR

On May 23, 2023, at 7:00pm we will be hosting a webinar to give you updates about your industry as well as finding out from you what you are looking to achieve in your shop.

Bob Coholan and Joe Marconi will explain the benefits you can get from taking advantage of Elite Worldwide and TST classes that they offer.

Please join us for this brief 45-minute meeting and bring your thoughts to the table.

When: May 23, 2023, 07:00 PM Eastern Time (US and Canada)

If you are interested in joining please email us at cobalde@ssdgnny.org and we will send you the link. You can also go on to our website at www.ssdgnny.org and click on the link.

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SSDGNy is a member of TST. Because you are members of SSDGNy, you are automatically able to receive certain benefits from that organization.

This means:

- Discount - Live Seminars
- Discount - Yearly Big Event & Trade Show
- Discount - Live Simulcast / Webcasts
- Discount - On-Line Videos
- Watch Members only Videos
- Discount - Tools and Equipment
- Access to Members only Store
- Discount - Training Materials (Books)

WELCOME NEW MEMBERS

M. Monroy Service Corp. New Tech Auto Repair & Coll.
Port Chester, NY Blauvelt, NY

Village Auto Body & Repair Vista Automotive Services
Piermont, NY South Salem, NY

ICE – IN CASE OF EMERGENCY

ICE – In Case of Emergency. Sometimes the unthinkable happens. A terrible accident and those involved aren't able to provide rescuers with emergency contact information. There are people who must be contacted to arrange help, give consent to treatment, inform paramedics of medical conditions, allergies or medications.

Too often, police and rescue workers must sift through pockets, glove compartments, wallets, purses and cell phone directories for clues – often wasting precious time.

A brilliantly simple solution is now spreading around the globe: ICE. ICE – standing for 'In Case of Emergency', is a way of identifying emergency contacts in your cell phone directory.

Simply put 'ICE' before a contact name, like 'ICE – Dad', 'ICE – Nancy', or 'ICE – Doctor Roberts'. Rescuers will be able to quickly identify your emergency contacts, saving valuable time. It's easy and just takes a few minutes to designate some ICE contacts in your cell phone. Remember to keep the listings current.

CLASSIFIEDS

For Sale: 32-year Auto Repair Shop and Used Car Dealership in Pawling, NY. Business and real estate for sale. Including repair, dealer and NYS Inspection licenses. Established 1990. 3 bay garage w/office on environmentally clean .45-acre paved site directly opposite Metro North station in Pawling, NY in a busy town and you will be busy on day 1. The owner will consider staying on staff for a transition period and will consider a partial leaseback. Partial terms available for qualified buyers. Email all inquiries to jdowneyauto@yahoo.com.

For Sale: You can be your own boss! Est. shop that specializes in trailer repair, snowplow and salter sales, parts and repair. We also offer vehicle up-fitting. We sell and install numerous truck bodies. The shop is geared towards landscapers and contractor's needs. Service center has an excellent reputation that repairs all makes and models of box trucks, utility trailers landscape and boat trailers. Welding and fabricating repairs/parts as needed. We have the ability to make hydraulic hoses that we make on site. The showroom is fully stocked with inventory. The shop can fit 4 vehicles inside. Shop equip. includes: 2 post lifts, torches, welder, tire changer, balancer, band saw, drill press, work benches & more. There is also a private office. We are an authorized BOSS snowplow, Ramp Rack, Buyers and Woolwax dealer. Motivated to sell IMMEDIATELY due to relocating out of the area. Great opportunity to get in now during the snow season. Please call 845-590-5800 for more information.

For Sale: Pwrsprrts Dlrshp for sale, Motorcycles, ATVS, UTVS, Snowmobiles, Generators/power washers. Parts / Service dept. 8500 sq. ft. building on 8 acres. Rent or buy. Kawasaki and Arctic Cat, Kymco, Generac generators. We are located on the Newburgh/Marlboro NY, RT 9w. High traffic road. Check our website bigboyztoysny.com Call Tony 845-781-3082 cell.

For Rent: Rare opportunity. Two bays for rent with Inspection machine. Pleasantville, NY., Good clientele at gas station. High Visibility. Call 929-323-6800.

TRIVIA QUESTION

What is happening on May 23, 2023? Call the office with an answer for a chance to win a free month's dues.

I hope you enjoyed reading this month's bulletin. If you have any questions, feel free to call the association. We are here to help you and your industry.

Regards,

Carla Obalde

Operations Manager



MEMBERSHIP APPLICATION

Service Station Dealers & Automotive Services of Greater NY, Inc.
421 Waverly Avenue
Mamaroneck, NY 10543
914-698-5188 Fax: 914-698-4787 www.ssdgny.org

I/we hereby apply for membership in Service Station Dealers & Automotive Services of Greater New York, Inc. whose purpose is: to foster fair standards of business practice in all branches of automotive retail service industry; to foster legislation – local, state and national of benefit to its members; to disseminate such information as is of benefit and vail to its members and the motoring public.

BUSINESS NAME: _____

BUSINESS ADDRESS: _____

CITY: _____ STATE: _____ ZIP CODE: _____

PHONE NUMBER: _____ EMAIL: _____

OWNER NAME: _____

OWNER ADDRESS: _____

CITY: _____ STATE: _____ ZIP CODE: _____

PHONE NUMBER: _____ EMAIL: _____

MEMBERSHIP TYPE: Full Membership Discounted Membership Associate Membership

Auto Parts Auto Sales Body Shop Car Wash Dismantler Tire Sales

Towing Service Convenience Store Gas Station / Brand of Gas: _____

Inspection Station Repair Shop Facility No. _____

WC Policy Renewal Date: _____

**DUES FEE IS PAYABLE 4 MONTHS IN ADVANCE UPON SIGNING.
PAY 12 MONTHS UPFRONT FOR A DISCOUNT.**

Billing: Monthly Automatic Monthly Payments by ACH or Credit Card

I understand and agree that this application is for membership in the Service Station Dealers & Automotive Services of Greater New York, Inc. at the prevailing monthly membership rate. I am responsible for the dues each month unless I notify Service Station Dealers & Automotive Services of Greater New York, Inc. in writing 30 days in advance that I no longer desire membership. All outstanding dues, fee premiums and moneys due must be paid upon cancellation.

As the owner of or a principal in the member business herein, I guarantee that any and all moneys due Service Station Dealers & Automotive Services of Greater New York, Inc. will be paid and in a timely manner.

Print Name: _____ Title: _____ Date: _____

Signature: _____ Area Rep: _____