REPAIR-SHOP & GASOLINE DEALERS ASSOCIATION

144 FAIRPORT VILLAGE LNDG – PO BOX 308 FAIRPORT, NEW YORK 14450

WEBSITE: www.nysassrs.com

PHONE: (585) 423-9924 FAX: (518) 452-1955



RSGDA MEMBERSHIP SERVICES

RSGDA

144 FAIRPORT VILLAGE LANDING P.O. BOX 308 FAIRPORT, NEW YORK 14450

WELCOME TO THE REPAIR SHOP & GASOLINE DEALERS ASSOCIATION OF NEW YORK

RSGDA is a non profit trade association incorporated under New York State law.

RSGDA was formed to bring about better business conditions for the petroleum retailers and develop a package of significant dealer – member benefits.

Realizing that the interest of both are intertwined, RSGDA included repair shop owners as members.

Retail gasoline dealers, service station owners and repair shop owners have found it advantageous to belong to RSGDA. With RSGDA'S help, they have been able to solve many of their on – going problems.

Any eligible businessman or woman who joins RSGDA and participates in just a few of the functional and on-going programs will find that his/her savings in overhead costs will more than justify the dues that each member pays.

The following descriptions show the many benefits that are enjoyed by RSGDA members. As you read through, you will understand just what it means to belong to this Association.

RSGDA is an active member of the NEW YORK STATE ASSOCIATION OF SERVICE STATIONS & REPAIR SHOPS, INC. and THE SERVICE STATION DEALERS OF AMERICA – ALLIED TRADES.

IT PAYS TO BE AN RSGDA MEMBER

AN AFFILIATE OF THE NEW YORK STATE ASSOCIATION OF SERVICE STATIONS & REPAIR SHOPS, INC.

RSGDA

CHECK OUT JUST SOME OF OUR MEMBER BENEFITS

WORKMEN'S COMPENSATION	HEALTH INSURANCE	
GROUP LEGAL SERVICES	GARAGE LIABILITY INSURANCE	
CREDIT CARD PROGRAM	INSTANT INFORMATION ON FACEBOOK & TWITTER	
DMV RECORD RETRIEVAL & ONLINE STICKER ORDERS	DMV LICENSE EVENT NOTIFICATION SERVICE	
EDUCATION: Certification of Tobacco Sales Training Food Service Training Certification * Alcohol Training Awareness Program * Air Conditioning Systems Self Study Program * And, SEMINARS ON INDUSTRY ISSUSES *Available on-line		
USED TIRE REMOVAL	WASTE OIL REMOVAL	
NAPA PROGRAM	MONTHLY NEWSLETTER	
AFFILIATED WITH: THE NEW YORK STATE ASSOCIATION OF SERVICE STATIONS & REPAIR SHOPS	AFFILIATED WITH: THE SERVICE STATION DEALERS OF AMERICA, ALLIED TRADES, AND ALLIANCE OF AUTOMOTIVE SERVICE	

LOCAL STATE AND FEDERAL LEGISLATIVE & REGULATORY PROTECTION

PROVIDERS (AASP)











Garage Insurance Survey

Name of Busi	ness:			
Street Addres	S:			
City:		State:	Zip:	
Phone #		Fax #	E-Mail:	
Are you happ	y with the current service prov	ided by your agent?	Yes	No
	age insufficient?		Yes	No
-	poor to non-existent?		Yes	No
	ied with your current coverage	??	Yes	No
Are you interested in a quote from another insurer?		nsurer?	Yes	No
When was the	last time you r insurance was	quoted?		
Please check	each that apply:			
	Property & Casualty			
Workers Comp				
Disability				
Health				
Payroll Provider				
If you checke	d one or more of the above plea	ase provide the following	g information:	
Name of Curr	ent Insurer:			
Type of Insur	ance:			
Renewal Date	:			
When/How is	the best time to contact you?			

Top Notch Service and Experience with the <u>automotive industry</u>.

If you are looking to place your Automotive Repair, Collision Shop and Gas Dealers accounts in a competitive, safe, and established comp program please contact us for a quote today.

Please fill out and fax to your local association at 518-452-1955

RSGDA

LEGAL PLAN

As a member in good standing of the Association, you are entitled to participate in our group legal service plan. If you are in need of this service, you must first call the Association office at (585) 423-9924. An appointment will be arranged that will be convenient for you and the attorney.

Covered services available to members include:

- Defense in Small Claims Court if your business is sued or at Department of Motor Vehicles or at any other New York State Administrative Proceeding hearing. (Once per year.)
- Review of leases, supply contracts and franchise agreements to advise you of your obligation under these contracts. The plan does not include actual negotiation on your behalf. (One hour per issue, up to five hours per year.)
- Consultation on legal questions pertaining to your business. (One hour per issue, up to five hours per year.)

Appeals of judgments against you are not a covered benefit, but are available to members at special contract prices.

Additional legal services will be provided by the designated law firm's standard hourly rate less 15%. Special contract prices have also been negotiated for the following services.

• Residential real estate purchase or sale. The designated law firm will represent you in the sale of purchase of your primary residence and/or a second home or vacation property at the following rates:

Sale \$295.00 Purchase \$350.00

• Simple will \$75.00 Simple will (husband and wife) \$125.00

In order to participate in the plan you must be a member in good standing and must have been a member for ninety days prior to the need for legal service.

NEW YORK STATE ASSOCIATION OF SERVICE STATIONS AND REPAIR SHOPS, INC.

CREDIT CARD PROGRAM

FEATURES:

- LOWEST COST PROCESSING
- COMPETITIVE RATES AS LOW AS 1.72% PLUS 25 CENTS PER TRANSATION
- ONE STOP SOURCE FOR ALL NON-CASH PAYMENT SERVICE
- CHECKS GUARANTEED BY CROSSCHECK, INC.
- ALL CARD TYPES ACCEPTED VISA, MASTERCARD, AMEX, DISCOVER, DINERS CLUD, JCB, MAC, NYCE, MOST, HONOR, ETC.
- EASY TO START UP-CHOOSE THE FEATURES YOU NEED
- BANK AT THE INSTITUTION OF YOUR CHOICE

FOR ADDITIONAL INFORMATION CALL RSGDA AT (585) 423-9924

Member Name (DBA):				
Address:		City:		Zip:
Phone:		Fax:		
Business Type (Repair, Fuel Only, Convo	enience, etc	.)		
Contact Person:				
Do you Currently Accept Credit Cards	Yes or l	No	If Yes, Current Ra	ate
Current Processor:				

Fax or Mail to:

RSGDA

144 Fairport Village Landing PO Box 308 Fairport, NY 14450 (585) 423-9924 Phone (518) 452-1955 Fax

Referral will be sent to a local representative, who will contact the member within 48 hours.

RSGDA ACCESS TO DEPARTMENT OF MOTOR VEHICLE RECORDS

DMV Record Retrieval

The most commonly requested DMV records are driving record abstracts, vehicle registration abstracts, title abstracts and accident reports. The cost to our members of these abstracts if \$12.00. DMV certified paper abstracts are available at an additional fee of \$2.00.

DMV abstracts contain the following information:

- Drivers License Class, endorsements and restrictions, list of reported accidents and convictions, current status, expiration date.
- Vehicle registration Current vehicle information, registrant, expiration date.
- Vehicle Title Vehicle owner, current vehicle information, plate number and lien information.

License Event Notification Service

License Event Notification service (LENS) offers valuable information about New York State license records of people who drive or provide driver training for your business. If you provide information about your drivers and what license activities you want to be notified about, DMV automatically and promptly notifies you when those license events occur. A business may enroll individuals whose current work includes driving or driver training for your business, and in whose driving record your business has a legal or financial interest. The cost is \$10.00 to enroll each driver and \$5.00 for each event notification.

Participating in LENS can improve your safety operations, minimize your organization's liability, and catch problems quickly. Businesses can elect to be notified when any of the following activities takes place on selected drivers' records:

- License convictions
- Reported accidents
- License expirations, suspensions or revocations
- License restorations
- Point & insurance reduction course completion

To take advantage of either of these services, please call the Association at (585) 423-9924.





THE RSGDA NAPA MAJOR ACCOUNT PROGRAM

....A Complete
Competitive
Supply Program....

Designed to Improve Your Bottom Line.

Association Dealers told us what they needed. We listened.

The Association and NAPA developed a complete, competitive supply program designed to boost your backroom profits and meet your customer needs. Here's what it includes:



Build Profits With These Benefits!



QUALITY/AVAILABILITY

- NAPA Premium Products
- NAPA Value Line Products
- Service and supply items are available
- 342,000 part numbers including 43,000 parts for imports
- Daily parts delivery
- Hot shop delivery on parts in stock in stores in less than 45 minutes
- One-on-one service from your local **NAPA** store
- Stocking inventory plan customized to your needs
- Full obsolescence protection Ongoing inventory adjustments
- Inventory changeover programs
- Complete hand tool and service equipment availability
- Machine Shop Service where available
- 24-hour NAPA ACCESS computer link for quick ordering
- NAPA Total Repair Automotive Computer System (TRACS) for business management and ordering
- Computer parts catalog with suggested retail prices and related parts needed for accurate price quoting

NAPA National Warranty Program – Parts and Labor

MARKETING SUPPORT

- Supply cataloging, product training, and sales
- NAPA national image advertising
- Quarterly product discount specials to boost retail sales
- Technician incentive programs
- Computer systems available for ordering and inventory control

Everything You Need for Success





TRAINING - TECHNICAL & MANAGEMENT

- Skills Assessment for Technicians from NAPA Institute of Auto Technology
- Home study program
- Video based training programs
- Hands-on training clinics
- Business management training
- Service bulleting via NAPA Tech tips
- NAPA Tech, a technical hotline service

PROFIT PLAN

- Very competitive pricing (master installer or better) on NAPA Premium and Value Line products
- Special quarterly stocking incentives
- Quarterly product discounts to enhance competitive pricing during key selling seasons
- Discount on electronically ordered parts
- Prompt payment discount terms (2% 10, Net 20)

REQUIREMENTS

- Must register in NAPA Major Account Program
- Stock a minimum of four product lines
- Designate NAPA as first call supplier
- Purchase a minimum of \$7,500 per quarter (Average \$2,500 per month)





BENEFITS TO ASSOCIATION RETAILER

- Quality Products Meet or exceed OEM specifications
- **Consistent** Nationwide Parts Warranty
- <u>Customized</u> Pricing –Reduced Parts Costs
- **Increased** Availability -Up to 342,000 Part Numbers
- More Effective Shop Inventory -Reduced Investment and Higher Productivity
- Improved Inventory Turnover
- **Broader** Inventory Coverage
- Less Downtime –Higher Gross Profitability
- Obsolescence Protection
- Tailored Local Inventories
- **Increased** Field Contacts -1,200 Factory Representatives
- Consistent Manufacturers Throughout Our System
- Reduced Pricing Utilizing Electronic Ordering, Terms, and Rebates
- <u>Recognized</u> Consumer Brand

A BRIEF LOOK AT NAPA

Since 1925, NAPA (National Automotive Parts Association) has helped businesses expand their parts coverage and maximize turnover and ROI. They offer an unparalleled package for people, products and programs to increase your productivity:

More than 6,200 NAPA AUTO PARTS Stores Nationwide

- > Strategically located Distribution Centers servicing all 50 states
- > Computerized inventory control linked to your station
- ➤ Highly trained Factory Reps.
- > Training for you and your employees

Everything You Need for Success





NAPA PROGRAM APPLICATION

Name of Your Business:		
Business Address Street:		
City:	State:	Zip:
Phone:	Fax:	E-Mail:
Name of NAPA Dealer:		
NAPA Street Address:		
City:	State:	Zip:
Phone:	Fax:	
Additi	onal NAPA Dealer(s) you do busines	s with:
Name of NAPA Dealer:		
NAPA Street Address:		
City:	State:	Zip:
Phone:	Fax:	
Name of NAPA Dealer:		
NAPA Street Address:		
City:	State:	Zip:
	Fax:	
Phone:		

FAX this form back to: 518 452-1955

IMPORTANT

PLEASE RESPOND

FAX E-MAIL

Your Communication Information

	City:	State	:Zip:	
_		Telephone Number: ()	
		E-Mail Address:		
ON:				
Yes	No	If Yes Brand:		
Yes	No	Sell Cigarettes	Yes]	
Yes	No			
nted on issues tha AX, E-Mail, Face iness or be speci	at pertain to y book and ou fic to your ty d information	your business, the state association website. The of operation. Whenever as it occurs.	ciation uses a variety of The information will be	
	Yes Yes Yes Yes Yes Yes Yes Yes	Yes No Xes No Yes No Wes No WWW.NY WWW.NY	Yes No If Yes Brand: Yes No Yes No Yes No Yes No Sell Cigarettes	

In order to keep you informed we need you to provide the above information.

website homepage.

Please fill out the above form and FAX it to (518) 452-1955.

REPAIR SHOP AND GASOLINE DEALERS ASSOCIATION

144 Fairport Village Landing – PMB 308
Fairport, New York 14450
(585) 423-9924
(716) 656-1035
FAX (518) 452-1955

1620 Burnet Ave, Syracuse. New York 13206 (315)-455-1301 amanda@rsgda.com

APPLICATION FOR MEMBERSHIP

APPLICATIO	ON FUR MEMBERSHIP	
EXACT FACILITY NAME:		
PRINCIPAL:		
Mr./Ms./ First Name	M.I. Last Name	
	NTACT INFORMATION	
PRIMARY CONTACT:		
PRIMARY PHONE:		
FAX:		
ALTERNATE CONTACT:		
ALTERNATE PHONE:		
E-MAIL:		
BILLING ADDRESS	SHIPPING ADDRESS	
V DDI	TIONAL INFORMATION	
COMP BROKER GAS BRAND		
FACILITY TYPE FACILITY ID		
	NOTES	
I HEREBY APP	LY FOR MEMBERSHIP IN RSGDA	
SIGNATURE: DATE:		
ASSOCIATE ME	EMBERSHIP ANNUALLY = $$250.00$	
FULL MEME	BERSHIP ANNUALLY = $$350.00$	
	MAKE CHECK PAYABLE TO:	
REPAIR SHOP AND GASOI	LINE DEALERS ASSOCIATION of NEW YORK	
	(RSGDA).	
TO.	ND OFFICE LIGE ONLY	
	OR OFFICE USE ONLY	
TYPE:		
REP: HEALTH INS:		