



July 2022 Bulletin

Please Share Me With Other Stations!

ASSOCIATION CONTEST

CONGRATULATIONS TO THE JUNE 2022 CONTEST WINNER FONTANA'S AUTO BODY OF MONTGOMERY, NY. Please read through this bulletin for your chance to win!!! Call the office with the correct answer to the trivia question and you will be entered in the monthly drawing for a chance to receive a free month's dues; a value of \$45.00.

ATTORNEY'S CORNER

PREMISES SAFETY

Safety at Gas Stations – you now must operate as if you are guarding Fort Knox. Aha – for the good old days when all the gasoline retailer needed to worry about was the customer dispensing fuel safely.

- Making sure that the vehicle engine was turned off during refueling.
- The vehicle was in park and/or set the emergency brake.
- Reminder to disable or turn off any auxiliary sources of ignition such as a camper or trailer heater, cooking units, or pilot lights.
- Reminder no smoking, lighting matches or lighters while refueling at the pump or when using gasoline anywhere else.
- Use only the refueling latch provided on the gasoline dispenser nozzle. Never jam the refueling latch on the nozzle open.

GASOLINE THEFT

- Gas prices across the U.S. are so high that some people are stealing fuel from service stations to fill up their own vehicles or resell it to other motorists.
- Members of a criminal ring in Tampa, Florida, were arrested last month after six men stole \$60,000 worth of fuel from gas stations in the area, according to local authorities. And in Duncan, Texas, thieves have targeted the same station at least a dozen times since gas prices skyrocketed.

- The owner of a gas station in Houston, Texas, believes he was targeted by someone in a minivan equipped with a trap door who parked the vehicle over underground storage tanks and sucked up more than \$5,000 worth of gasoline.
- "It's extremely common. We know that this is happening," said Dallas police Sergeant Richard Santiesteban.
- Some motorists are stealing gas to fill up their own tanks. Others are trucking hundreds of gallons to their homes and operating illegal gas stations, where they sell the stolen gasoline at a discount.

Thieves target unsuspecting vehicle owners when they are pumping gas or paying the tab in the station. Purses and other valuables, which are often visible or easily accessible from passenger side of a vehicle, are the main targets. To simplify things for the thief, the vehicle is often left unlocked. The thefts normally take place when the victim is most distracted – when he or she is pumping gas or going into the station to pay for a purchase. A suspect vehicle will drive up next to the victim's auto, quickly open the unlocked door, and grab any easily accessible items. Then they will just as quickly drive off. It happens in a matter of seconds.

CUSTOMER PROTECTION

A scenario common at gas stations is the distressed stranger hoax. This hoax targets customers. People tell you their down-on-their-luck stories about being stranded without gas to get home or being robbed and having no phone or money. They may ask for money or even a ride. These sad stories may be hard to resist.

Most customers want to help, to be safe however, customers should offer to pump gas directly into the car or to buy them food or a drink. Best is to offer to call someone for them or even call a ride sharing service. Funny how these distressed people suddenly disappear.

Advise customers to never let a stranger in your car. The criminals know to use someone who seems vulnerable to try to lure you in and steal your car, property or worse.

Vincent P. Nesci, Esq.
General Counsel Service Stations Dealers
914-645-7530

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WHICH TYPE OF SALVAGE YARD DO YOU PREFER?

In the world of salvage auto parts, most yards fall into one of two camps: you-pull-it and full-serve. You-pull-it yards are just what they sound like: bring your tools; you'll be removing the parts you need. Full-serve is just the opposite; you call up and either they have the parts on the shelf or they'll yank the parts for you lickety-split.

So, which one do you prefer? Here's a few of the items I think matter when looking for used auto parts. Where you go is often predicated upon what you need.

If you're clocked in, a full-serve salvage yard is almost the only option. Unless your shop works on rare cars or has very dedicated customers with deep pockets, paying a tech to pack up his tools and do the job twice (once on the customer car and once on the donor vehicle), you're likely to use a full-serve salvage yard exclusively.

How much time do you have?

If you want to make a call and that's all, then a full-serve yard is probably your huckleberry. They'll have detailed inventory of both parts on their shelf as well as cars in the yard. You-pull-it yards usually have no such thing as they're not keeping detailed records of what parts are coming off of what cars. In many circumstances, I have found you-pull-it-yards often don't even keep a current list of vehicles they own, so you better come ready to walk and ready to hunt.

What do you need?

Sometimes, a repair is a reasonably simple matter, like a seat replacement or a specific piece of oft-broken trim. For those, a full-service yard is just peachy. If you need a lot of small ancillary stuff for something like a collision job or an engine swap, a you-pull-it might be just the ticket, though. For larger jobs that require parts that are not easily catalogued or maybe not even sold individually, trying to use a full-serve yard can be a little maddening, because cars may have been dismantled years prior and are no longer even on the grounds. Other times, the yard may not sell you what you want individually.

At a you-pull-it, however, you can govern what you are buying because you're the person pulling the stuff off the cars. Need a harness? Cut back as much as you like. Need all the weird hardware for something? Make a pile.

How much money you got?

A full-serve junkyard can really be thought of as a store for used auto parts. A you-pull-it is usually closer to a last-chance automotive bazaar. With less clear inventory and the added labor

of getting the parts, walking around, and finding bits and pieces, the you-pull-it yard is the cheapest used parts option hands-down.

You should also be aware that the quality of the parts sometimes is worse at the you-pull-it because other people walking the yard may damage pieces you need getting to the stuff they need. Time is money, and what may be a salvage part to you might just be a piece of junk in the way of someone who came before you are needing a different part.

You'd think by the time you're down to the last resort of a salvage yard it would be easy, but compromises are made even here.

Whaddya know?

If you know that the pieces you need interchange between different models and you're good at spotting models within a given year range, a you-pull-it may be helpful. A full-serve yard will likely make use of a Hollander interchange which can mitigate the need to have some of that knowledge, but there are gaps. And sometimes, a set of Honda wheels on an Acura might work just fine, even if "the books" don't mention it. If you've got the time or willingness to experiment (or you've done it in the past and remember the results), the you-pull-it yard might be the place to be.

Similarly, if you are well-versed in the trim spec difference within makes and models, a pick-a-part yard can often yield very affordable upgrades like bigger brakes, better wheels, and forced induction bits.

What sort of equipment do you have?

A mobile toolkit is a necessity if you're not visiting the full-serve yard. Delivery also isn't going to happen, so if you're picking something dirty (An engine?) or large (a hood?), a pickup truck is somewhere between a nice to have and a requirement. Protection from the weather is nice, and some sort of a cart to pull your treasures around is a necessity at a you-pull place. Full-serve, of course, is much nicer. Show up, and your part is at the counter waiting for you. Usually, you can get some help loading your vehicle, and often delivery to your door can be arranged.

Both styles of yards have their place in the world, whether we're working on the clock or off.

As seen on shoppress.com

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OSHA's UPDATED HEAT ILLNESS PREVENTION WEBPAGE

OSHA asked us to share with you its new, updated Heat Illness Prevention Webpage (see, <https://www.osha.gov/heat>).

The webpage contains a lot of important information about heat stress, employer responsibilities, and valuable information all employees should know about heat illness.

It also includes a printable fact sheet and heat stress poster for distribution and a link to important NIOSHA guidance on heat injury prevention, which can be found at the end of the bulletin.

As we are now in the hot summer months, please take time to review this important - and potentially life-saving - information and share the link with your colleagues.

Tech Tip

Using Wax to Free a Frozen Bolt



We can add this to our growing list of useful methods for unfreezing bolts. Here, you heat the frozen nut with a torch and then melt candle wax into the bolt threads. Repeat as needed until the nut can be worked free.



AUTOMOTIVE SHOP MANAGEMENT SOFTWARE

Essential Tools To Keep Your Shop On Top

Shop Boss, a new member of the association, is a leading shop management software for independent auto repair shops.

Meticulously designed by a former shop owner, the functions of the auto repair shop software facilitate smooth day-to-day operations for shop owners and mechanics. Integrated features such as an auto repair labor guide, estimating, parts ordering, markup calculator, and customer self-check-in are essential to running a successful shop in the modern age. With Shop Boss, these cutting-edge features and more all live in one convenient, web-based application for your team to access anytime, anywhere, on any Wi-Fi-capable device.

Shop Boss is a web-based shop management system, which means there is no software to download or upgrades to keep up with. The tools you need to increase productivity are at your fingertips the moment you open your browser on any device. Where there is Wi-Fi, there is Shop Boss.

Because you are a member of the association you are entitled to special discounts from Shop Boss. Please see the last page of the bulletin to see what they are offering you!

REFERRALS

If you know of a station that needs our services and is interested in becoming a member, refer them to us and upon signing you will receive a \$50.00 Amazon gift card. If you know of someone interested, please contact our Sales Representative Bill Griese at 914-227-0144.

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CLASSIFIEDS

For Sale: West. Cty NYS Insp. Mach.& Lic. including window tint meter. asking \$20,000 obo. Auto repair shop of over 30 years closing. All equipment & tools for sale call Ed at 914-659-0453.

For Sale: Various ½ “ & ¾” Drive Socket Sets, extensions, 1 Lincoln Grease Gun Cartridge (**BATTERY POWER**), misc. shop tools & supplies, 1 Ammco Combo Brake Lathe, Rotors & Drum & all adaptors, 1 Ammco Little Giant Brake Drum Lathe, 1 MGO Pump for Drum, 1 Elect Parts Washer, Portable Engine Crane, Engine Stand, 1 Hoppy Laser Headlight Aimer, Various Jack Stands Different Tonnage, 4 Floor Jacks Various Tonnage, 1 Snap-On EVAP Smoke Machine (**BRAND NEW**), 2012 Honda Rancher ES ATV w/ plow & Craftsman Ride On Lawn Mower. Contact: Tony Zeppieri at 914-494-8338 for pricing.

For Sale: You can be your own boss! Est. shop that specializes in trailer repair, snowplow and salter sales, parts, and repair. We also offer vehicle up-fitting. We sell and install numerous truck bodies. The shop is geared towards landscapers and contractor’s needs. Service center has an excellent reputation that repairs all makes and models of box trucks, utility trailers landscape and boat trailers. Welding and fabricating repairs/parts as needed. We have the ability to make hydraulic hoses that we make on site. The showroom that is fully stocked with inventory. The shop can fit 4 vehicles inside. Shop equip. includes: 2 post lifts, torches, welder, tire changer, balancer, band saw, drill press, work benches & more. There is also a private office. We are an authorized BOSS snowplow, Ramp Rack, Buyers and Woolwax dealer. Motivated to sell IMMEDIATELY due to relocating out of the area. Great opportunity to get in now during the snow season. Please call 845-590-5800 for more information.

For Sale: Established shop in Rockland County, NY that specializes in trailer repair, snowplow and salter sales, repair, and parts. We also offer vehicle up-fitting. We sell and install dump bodies and hitches. The shop is geared towards landscapers and contractor’s needs. We have the ability to make hydraulic hoses that we make on site. We have a showroom that is fully stocked with inventory. The shop can fit 4 vehicles inside. Shop equipment includes: 2 two post lifts, torches, welder, tire changer, balancer, band saw, drill press, work benches and more. There is also a private office. Motivated to sell immediately due to relocating out of the area. Great opportunity to get in now before the snow season. Owner willing to stay and train new owner. Located on a busy road. Provable cash flow. Inventory system already in place with current customers. Owner willing to negotiate with motivated buyer. Please call 845-590-5800 for more information. Asking price \$295K.

For Sale: Powersports Dealership for sale, Motorcycles, ATVS, UTVS, Snowmobiles, Generators/power washers. Parts / Service dept. 8500 sq. ft. building on 8 acres. Rent or buy. Kawasaki and Arctic Cat, Kymco, Generac generators. We are located on the Newburgh/Marlboro NY, RT 9w. High traffic road. Check our website bigboyztoysny.com Call Tony 845-781-3082 cell.

For Sale: Three bay auto repair shop with parking lot and state inspection license. Located at 467 Central Park Ave, Yonkers, NY 10704. Please call 914-375-6150 and ask for Siaka.

WELCOME NEW MEMBERS

- | | |
|--|--|
| 9W AB Towing & Auto Repair
Haverstraw, NY | Bryan’s Auto Service
Pearl River, NY |
| Clark’s Gatto Enterprise
Hyde Park, NY | Fred’s Auto Repair of Shrub Oak
Shrub Oak, NY |
| Mamaroneck Auto Body
Mamaroneck, NY | Nanuet Prestige Auto Collision
Nanuet, NY |
| Nyack Prestige Automotive, Inc.
Nyack, NY | Rail Auto Service
Valley Cottage, NY |
| Shop Boss Auto Shop Management Sys.
San Diego, CA | Total Car Care
Mount Vernon, NY |



Check out our
Facebook page
@ SSDGNY

TRIVIA QUESTION

What company is offering a special discount for SSDGNY members? Call the office with an answer for a chance to win a free month’s dues.

I hope you enjoyed reading this month’s bulletin. If you have any questions, feel free to call the association. We are here to help you and your industry.

Regards,
Carla Obalde
Operations Manager

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Prevent Heat Illness at Work

Outdoor and **indoor** heat exposure can be dangerous.

Nearly **3 out of 4 heat illness fatalities** happen during the **first week of work**. New and returning workers need to build tolerance to heat by taking frequent breaks and working shorter shifts in the heat to start.

Dangerous heat exposure can occur indoors or outdoors, in any season. Employers can keep workers safe by following these simple safety practices:

- **Follow the 20% Rule** — on the 1st day, don't allow employees to work more than 20% of a shift at full intensity in the heat. Increase their time by no more than 20% a day until they are used to working in the heat.
- **Provide cool drinking water** – encourage workers to drink at least one cup every 20 minutes, even if they are not thirsty.
- **Rest breaks** — allow workers time to recover from heat in a shady or cool location.
- **Dress for the heat** — have workers wear a hat and light-colored, loose fitting, breathable clothing if possible.
- **Watch out for each other** — encourage workers to monitor themselves and others for signs of heat illness.
- **Look for any signs of heat illness**, including fainting, dizziness, nausea, and muscle spasms, and act quickly — when in doubt, **call 911**.
- **Offer training** on the hazards of heat exposure and how to prevent illness.
- **Develop an Emergency Action Plan** on what to do if a worker shows signs of heat-related illness.

To learn more about heat illness prevention and first aid, visit www.osha.gov/heat.

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Run Your Shop Like a Boss

With the Fastest Web-Based Shop Management Software

\$485

SSD GNY Member Benefits Value

Free Customized Training + 1st Month Free*

- Single-View Business Intelligence
- Anywhere Invoicing & Payment
- Customizable Repair Orders & Inspections
- Employee Management & Scheduling

plans

- Parts Management + Repair Tracking & Reporting
- Parts Ordering & Labor Times Integrations

silver

\$109
per month

Unlimited Quotes & Invoices
Unlimited SMS & Email
Custom Reporting
Shop Work Progress
Boss Pay powered by 360 Payments
Technician Mode

BEST
Value

GOLD

\$175
per month

All Features of Silver Package Plus...

Digital Vehicle Inspections
Time Clock
Integrated MOTOR Labor Times
Inventory Management
CARFAX Integration
Customer Portal
Integrated Parts Ordering

platinum

\$285
per month

All Features of Gold Package Plus...

FULL MOTOR Repair Guide
with Repair Procedures
Business Intelligence Dashboard
 BOSS Vin Scanner
 BOSS inspect
 BOSS board
 BOSS PAY
Consumer Finance
powered by 360 Payments

*Standard 12-month enrollment required.