

---

---

# GASDA<sup>EST. 1931</sup> – LIPDRA<sup>DISS. 1999</sup>

---

---

**GASOLINE & AUTOMOTIVE SERVICE DEALERS ASSOCIATION**  
**372 DOUGHTY BLVD., SUITE 2C, INWOOD NY 11096**

March 2020

**(516) 371-6201 – fax : (516) 371-1579 – gasda1@cs.com – www.nysassrs.com**

## INSIDE THIS ISSUE

- 1 *Attorney's Corner*
- 2 *7-Eleven Testing Cashierless Store Concept*
- 2-3 *Task Force Examines Mobile Payments*
- 3 *Bill to Ban All Flavored Tobacco*
- 3-4 *Air Tower Bill – Please Call in Your Support*
- 4 *USDA Seeks Input on New Ethanol Sales Infrastructure Incentive Program*
- 4-5 *Legislation To Monitor 2020*
- 5 *USDA Seeks Input on New Ethanol Sales Infrastructure Incentive Program*
- 5 *Motor Fuel Supplies*
- 5 *GM Plans \$2.2 Billion Investment to Build Electric Trucks, SUVs*
- 5-6 *Stewart's Shops Acquires Polsinello Fuel Distribution Business*
- 6 *Needed Update of Massachusetts Right to Repair Law Headed to Ballot*
- 6-7 *State diverts tire tax money. Time to abolish it?*
- 7 *All-Electric Vehicles Have Lowest Annual Fuel Costs: EIA*
- 7 *Gasoline-Powered Vehicle Sales Likely Peaked in 2016, Think Tank Says*
- 7-8 *Single-Store Operators Continuing to Leave C-store Industry*
- 7 *Buying/Recycling Lead-Acid Batteries.*
- 8 *Changing/Recycling your used oil.*
- 8-9 *Q & A on New York State \$2.50 Tire Fee*
- 9 *New York State Department of Motor Vehicles OBD II Emission Inspection Waiver*
- 9 *And More*

### ATTORNEY'S CORNER

By Larry Culley

*The contents of this column are not intended as legal advice. I give no legal advice without an appointment and interview with a client.*

**Warning to New York City retail sellers of diesel motor fuel:** The New York City Department of Consumer Affairs. DCA is devoting more and more resources to inspecting diesel retail motor fuel for “flashpoint” violations. This is a situation where the diesel sold to the motorist will burn at too low a temperature than the regulations provide. The lower the flashpoint is of the diesel cloud in the engine the sooner it will ignite, which can cause damage to the engine. The most common way the flashpoint of diesel is lowered is through contamination by gasoline. This happens most frequently either through some connection between gas and diesel tanks at your facility, or from the delivery hose on the delivery truck has gas in it left over from a prior gas delivery which used one of the hoses now dropping the diesel. Whether or not you can eliminate the possibility of any connection or leakage from a gas tank to a diesel tank at your station it would be wise to discuss with your trucker ways to ensure that the deliveryman is accidentally contaminating your diesel tank with gas. Dealers are getting repeat summonses for this violation and the fines will mount steeply. A word to the wise should be sufficient, especially considering that this increased level of enforcement can show up in the rest of New York State since the diesel flashpoint requirements come from the N.Y.S. Agriculture and Markets Law, which have statewide sway.

**FOR EXPERT ADVICE AND REPRESENTATION IN BUYING AND SELLING GAS STATION, C-STORE AND REPAIR SHOP BUSINESSES OR PROPERTIES, LEASING COMMERCIAL PROPERTIES, FORMING CORPORATIONS AND LLCs, PREPARING BUSINESS OPERATING AGREEMENTS AND THE PURCHASE OR SALE OF RESIDENCES, TOO, CALL  
LARRY CULLEY, ESQ. AT 516-371-6201, x106**

## **New York City Votes to Ban Cashless Stores**

NEW YORK — Don't expect to see complete frictionless checkout stores in the city anytime soon.

On Jan. 23, the New York City Council approved a measure requiring stores and restaurants to accept cash. By voting in favor of a ban against cashless stores, lawmakers said businesses that accept only credit and debit cards discriminate against consumers who lack bank accounts and credit cards, according to The Associated Press.

"This practice punishes the underbanked," City Council Speaker Corey Johnson said before the council's 43-3 vote in favor of the bill.

Under the measure, businesses that refuse cash will be fined \$1,000 for the first violation and \$1,500 for subsequent violations. The ban, which is expected to go into effect by the end of the year, also prohibits stores from charging higher prices for paying in cash.

"Whatever your reasons, consumers should have the power to choose their preferred method of payment," City Councilman Ritchie Torres (D-Bronx), who sponsored the legislation, said before the council's vote.

The legislation now heads to Mayor Bill de Blasio's desk. A spokeswoman for the mayor said that de Blasio supports the intent of the bill but that his administration will review it.

If the mayor signs the legislation into law, the city will join other major cities and some states that prohibit cashless stores, among them Philadelphia and New Jersey.

ABC News reports the bill will take effect 90 days after it is signed. There are a handful of exceptions: Stores can refuse to take denominations larger \$20 and would be exempt if there is a machine on-site that can load cash onto a prepaid card.

In 2019, Philadelphia, San Francisco and New Jersey all passed similar laws, with the common sentiment that cashless stores are unfair to residents who don't have bank accounts or those who prefer to use cash. In New York, nearly 11.2% of residents do not have a bank account. The law exempts certain sectors, like parking facilities, car rentals and airport vendors..

The New Jersey legislation was effective immediately. Philadelphia's ordinance, which exempts certain businesses like parking garages and wholesale club stores, went into effect in July.

Other "seamless" attributes in stores are also facing pushback, such as in Oregon, where the Oregon Supreme Court certified the attorney general's description of a measure to limit the number of self-checkout stations at grocery stores to two. The Mail Tribune says that supporters need 111,020 signatures to get it on the ballot in November.

## **7-Eleven Testing Cashierless Store Concept**

7-Eleven Inc., winner of the 2019 Convenience Store News Technology Leader of the Year award, is living up to its reputation with the debut of a cashierless store at its corporate headquarters in Irving.

During the pilot, the 700-square-foot non-traditional store is available to 7-Eleven employees. The shopping experience is simple: Employees download an app, sign up, check in at the store, enter the store, shop and exit. A detailed receipt appears in the app automatically after he or she exits.

A proprietary mixture of algorithms and predictive technology enables the store system to separate individual customers and their purchases from others in the store, according to the c-store retailer.

"Ultimately, our goal is to exceed consumers' expectations for faster, easier transactions and a seamless shopping experience," said Mani Suri, 7-Eleven senior vice president and chief information officer. "Introducing new store technology to 7-Eleven employees first has proven to be a very productive way to test and learn before launching to a wider audience. They are honest and candid with their feedback, which enables us to learn and quickly make adjustments to improve the experience.

"This in-house, custom built technology by 7-Eleven engineers is designed for our current and future customers. We continue to innovate, and coupling fresh, innovative, healthy food options with a frictionless shopping experience could be a game-changer," he added.

A cashierless concept marks another innovative technological advancement from 7-Eleven. Last year, it introduced Mobile Checkout, allowing customers to skip the line and pay using their smartphone. The c-store operator also added 7NOW Pins to its mobile app. The proprietary technology allows customers to order the delivery service to public locations that may not have traditional addresses, like parks, beaches and more.

"Retail technology is evolving at a rapid pace and customer expectations are driving the evolution," said 7-Eleven President and CEO Joe DePinto. "Our team is dedicated to continuing 7-Eleven's legacy of innovation with industry-leading digital solutions. Most recently that has included our award winning 7Rewards loyalty platform, 7NOW on-demand delivery, mobile checkout, and now our new cashierless store."

7-Eleven operates, franchises and/or licenses more than 70,000 stores in 17 countries, including 11,800 in North America.

## **Task Force Examines Mobile Payments**

Last week, members of the House Financial Services Task Force on Financial Technology held a hearing on the rapid expansion of mobile of payments and the implications on the U.S. payment system and consumers.

The hearing was entitled, "Is Cash Still King? The Rise of Mobile Payments" and it was led by the Task Force on Financial Technology Chairman Stephen Lynch (D-MA) and Ranking Member Tom Emmer (R-MN). During the hearing, members of the task force weighed the benefits of the ubiquity of mobile and electronic payments and concerns about privacy and accessibility to those payments for low-income, un-banked Americans.

Many of the Republican members of the task force highlighted the promise of innovation and technology to revolutionize how Americans pay for goods. Ranking Member Emmer emphasized the need for a flexible regulatory and legal environment where innovation and entrepreneurs can thrive.

In a statement that Chairman Lynch entered into the hearing record, NACS echoed sentiments about the promise of new technology and how it could meet the needs of businesses and consumers. NACS also cautioned members that these new technologies face an immense barrier to enter the U.S. market because of the current payments security standard-setting process, where the major credit card brands set standards impacting the entire market through a closed process.

“As this task force moves forward in considering the rise and future of mobile and electronic payment systems, NACS would recommend that it carefully study the role of Visa and MasterCard in controlling payment standard-setting. The focus of standards should be to help facilitate payment security, efficiency and innovation. That is not the system we have today, but it is a future that new technology innovators have the potential to deliver,” stated NACS.

The negative impact on innovation from the dominant card brands controlling the payment system was also noted by Aaron Klein, policy director of the Center on Regulation and Markets at the Brookings Institution. He said, “China’s system is unlikely to catch on in America precisely because it is more efficient. Because it does not take large sums of money from merchants at the register, it will not be able to compete with the growing high-end credit cards that come to line America’s wealthy with thousands of tax-free dollars in rewards. Ironically, the inefficiency in America’s payment system that has turned it into a reverse Robin Hood that contributes income inequality will block the adoption of alternative technology.”

The Committee also discussed the need for data security safeguards for mobile payments. In her opening statement, Christina Tetreault, senior policy counsel at Consumer Reports, acknowledged that as electronic payments expand, the United States needs a federal privacy law that covers all industries, particularly the financial services industry.

“The Gramm-Leach Bliley Act should not be mistaken for privacy law...Its incentives to protect consumer data from unauthorized disclose remain inadequate. Still, banks and financial services providers seek and get broad exemption from state privacy laws by claiming that GLBA protects consumer privacy. The GLBA regime does no such thing and it is time for Congress to act,” stated Tetreault.

NACS has lobbied Congress for federal privacy legislation that ensures all businesses are responsible for their own data practices and that applies to all industry sectors, rather than shifting the requirements, including those for the telecom and banking industries, onto other sectors.

In his closing statement, Chairman Lynch stated that it’s imperative to design a system that allows for innovation to thrive while protecting consumers. He did not indicate the next steps for the task force.

## **Bill to Ban All Flavored Tobacco**

In Albany, some state politicians are pushing hard to **ban all flavored tobacco products including menthol cigarettes**, and they’re gaining momentum. We need your help to stop it.

The bill is S.6809 sponsored by Senator Hoylman (D-Manhattan) / A.8808 sponsored by Assemblywoman Bichotte (D-Brooklyn). It is being considered tomorrow (Wed 1/22) by the Assembly Health Committee, and has been referred to the Senate Health Committee.

For those of you in New York City, flavored OTP has been banned for some time under local law, but menthol cigarettes can still be sold legally. By working together, our industry convinced the City Council leadership to table a bill in 2019 that would have been menthol cigarettes. Now we need to block the state legislation.

For those of you outside the city, your retail members would stand to lose menthol cigarettes, flavored cigars, flavored smokeless tobacco, and all other flavored OTP if this bill were to pass. It would devastate sales and customer counts.

I invite you to ask your members to use NYACS’ “VoterVoice” system to automatically email their Assembly and Senate members expressing their opposition to the tobacco flavor ban. It only takes 2 minutes, but it could make the difference between the bill passing or failing. Some retailers are having each of their employees send one.

**REMEMBER, WE DO BETTER TOGETHER**

## **Air Tower Bill – Please Call in Your Support**

The attached memo is for a bill that generated much interest in the legislature last year. The attached memo outlines the association’s support of the bill. Please call your legislators and ask them to support the bill as well. Also attached are listings of senate and assembly members phone and email address. Assembly members by address can be found on <https://www.nyasembly.gov/mem/search/>. Senate member addresses by address can be found at <https://www.nysenate.gov/registration/nojs/form/start/find-my-senator>. Please call if you require any assistance

A.5819 / S.4495

### **MEMORANDUM IN SUPPORT**

**ASSEMBLYMAN ABBATE -SENATOR MARTINEZ**

The New York State Association of Service Stations and Repairs Shops, Inc., its affiliates and members support the subject bill, which provides the State of New York with exclusive jurisdiction over the requirement that motor fuel dealers provide an air compressor to inflate tires for customers.

Agriculture and Markets Law § 192(b)6 and General Business Law § 396-x(2) both require any dealer selling motor fuel at retail to provide a functioning air compressor to inflate tires of customers. This bill provides that the State of New York would have exclusive jurisdiction over the operation or equipment required pursuant to these sections. This bill would restrict municipalities from promulgating local laws regulating tire inflation equipment. The bill

specifically provides, however, that a municipality is not restricted from enforcing the provisions of the State laws mandating that motor fuel dealers provide tire inflation equipment.

A motor fuel dealer is required to provide an on premises, motor-driven air compressor to inflate automobile tires for customers during business hours. Air inflation machines have different specifications including power supply, types of pressure gauges built into the machines, hose length and coin and credit applications. The air machines are authorized under Article 16 of the Agriculture and Markets Law, which provides for coordination and administration of weights and measures (by the Department of Agriculture and Markets (the "Department"). Motor fuel dealers should be governed by a uniform regulatory scheme with respect to air compressors. Municipalities should not be able to enact local laws which mandate different specifications or operations for tire inflation machines. For example, a municipality required that the tire inflation equipment be made available on a 24-hour basis rather than when the motor fuel retailer was open for business.

The Department should have exclusive regulatory authority over tire inflation machines, as it does with motor fuel pumps, to ensure uniformity and a level playing field across the retail motor fuel industry. This legislation makes it clear that the State preempts the regulatory field. With over 1,500 municipalities in New York, which could place different requirements on the operation or equipment, motor fuel dealers would have conflicting requirements if local laws were implemented. This bill places responsibility for tire inflation machine equipment and operation with the State of New York.

For the above reasons, the New York State Association of Service Stations and Repairs Shops, Inc., its affiliates and members strongly support this legislation and urge its enactment.

Respectfully submitted:

New York State Association of  
Service Station and Repair Shops, Inc.  
6 Walker Way  
Albany, NY 12205  
518 452 4367

REMEMBER, WE DO BETTER TOGETHER

### **Legislation To Monitor 2020**

An Assembly bill, A4782 from 2018/19 legislative session increases penalties for inspection stations including a mandate for suspension of the inspection license. It was not co-sponsored last year in the Senate but you saw the an article in the Times Union in September highlighting the bill. The memo in support references the unauthorized inspection of a limo by an inspection station as the impetus for the bill. It is however much broader in application.

The bill was generated due to a multi-death accident where twenty people were killed and the modification to the passenger size of the vehicle and a poor inspection and failure to repair the inspection failure all were causes of the accident.

The bill places much of the future blame for this type of accident on New York State inspection stations.

A 2019 law, Section 2 of this bill makes it mandatory for the DMV Commissioner to suspend a license to operate an official inspection station for any of the listed causes in the statute including failure to conduct inspections in conformance with rules and regulations or improper issuance of certificates of inspection. Under current law the Commissioner has discretion as to whether to suspend a certificate of inspection, it is not mandatory except in the case of a third or subsequent violation of rules and regulations committed within an eighteen month period. This provision was added by an article vii budget bill S. 1509B as chapter 59 of the laws of 2019. Inspection station must also send a mandatory form to the State with information on the vehicle that has been modified to increase its passenger capacity by even one person.

If read correctly, Bill 4792 from 2019 provisions require a mandatory suspension for any violation of the rules and regulations is a significant because a potentially minor violation would result in a suspension. It is also inconsistent with the provision under current law requiring suspension after a third or subsequent violation.

We expect A4792 to return in the 2020/21 legislative session. We will need to monitor this bill's activities carefully.

If you have any questions, please call the association office.

### **USDA Seeks Input on New Ethanol Sales Infrastructure Incentive Program**

The U.S. Department of Agriculture (USDA) is seeking public input to help with the creation of the Higher Blends Infrastructure Incentive Program (HBIIP), a new program that will expand the availability of domestic ethanol and biodiesel by incentivizing expanded sales of renewable fuels.

"Feedback from farmers, retailers and biofuels producers is critical to the success of this future program," Agriculture Secretary Perdue said in a press release. "Under the leadership of President Trump, USDA remains committed to fulfilling a key promise to American farmers to enhance the promotion of biofuels."

The agency seeks information on options for fuel ethanol and biodiesel infrastructure, innovation, products, technology and data derived from all HBIIP processes and/or science that drive economic growth, promote health and benefit the public.

Through this RFI, the USDA seeks input from the public on: retail fueling stations, convenience stores, hypermarket fueling stations, fleet facilities and similar entities with capital investments, such as equipment providers, equipment installers, certification entities and other stakeholder/manufacturers (both upstream and down) fuel distribution centers, including terminals and depots. The USDA will also seek input from those performing innovative research and/or developing enabling platforms

and applications in manufacturing, energy production, and agriculture.

We encourage our members to answer the request for information. "I have heard there could be as much as \$300 million made available as retail grants to offer these fuels," John Eichberger, executive director for the Fuels Institute, said. "If so, it would be in members best interest to influence how this program is structured so that it actually is a benefit to retailers."

A full description of the RFI is available on page 2699 of the Jan. 16, 2020, Federal Register.

### **Motor Fuel Supplies**

Swimming in gasoline may be a good way to describe the current supply situation, with total inventories hitting an all-time high as shown in the most recent week's data.

The build week on week was relatively small, but total U.S. gasoline storage levels have moved higher in each of the last 11 reports. And during that time, more than 40 million bbl were added to storage, leading to an all-time high of just over 260 million bbl.

Builds this time of year are relatively common. However, the recent run on supply builds took place even as refiners are cutting back on production and in some cases using some of the low-sulfur feeds from crude oil processing moving into blending for marine fuels instead of being turned into gasoline.

Demand for gasoline has been poor to start the year as EIA has consistently trailed last year in the early stages of 2020. Gasoline demand is typically soft in January to begin with, but the rolling four-week average at 8.579 million b/d is 1.4% behind last year's. An OPIS survey of over 15,000 stations around the county sees that average running more than 5% behind the same time frame last year

### **GM Plans \$2.2 Billion Investment to Build Electric Trucks, SUVs**

General Motors on Monday said it would spend \$2.2 billion to convert a Michigan assembly plant to produce all-electric trucks, SUVs and self-driving vehicles.

In an announcement about the plan, the automaker said its "vision of an all-electric future is coming into clearer focus and gaining momentum" with the move.

The project paves the way for the release of GM's first all-electric truck, which is scheduled to begin production in late 2021, the company said. This will be soon followed by production of the Cruise Origin, a shared, electric, self-driving vehicle unveiled by the company's Cruise division last week.

The work will be done at GM's Detroit-Hamtramck assembly plant, which currently employs about 900 people building the Cadillac CT6 and the Chevrolet Impala, the company said.

The company said that with the investment, the plant when fully operational will create more than 2,200 manufacturing jobs and be the company's first fully dedicated electric vehicle assembly plant.

GM said it will also invest an additional \$800 million in supplier tooling and other projects related to the launch of the new electric trucks.

"Through this investment, GM is taking a big step forward in making our vision of an all-electric future a reality," said company President Mark Reuss, who added GM is planning to build multiple electric truck variants at the plant in coming years.

The GM announcement is just the latest in a series of recent high-profile steps by major auto makers to increase production of electric cars and trucks.

In March 2019, Ford announced it was investing \$850 million to prepare the Flat Rock Assembly plant in southeast Michigan for EV production. The company, which plans to invest more than \$11 billion globally toward development and production of electric vehicles, in November unveiled its electric Mustang SUV and has announced plans for an electric F-150 pickup truck.

The Volkswagen Group in November said it planned to spend nearly 60 billion euros over the next five years on hybridization, electric mobility and digitalization, including the introduction of 75 all-electric models and about 60 hybrid models through 2029. VW originally had a goal of producing 1 million EVs by 2025, but in December upped that target to 1.5 million due to strong EV sales.

Meanwhile, the Boston Consulting Group reported earlier this month that global sales of electrified vehicles are growing even faster than expected. The group projects that all types of EVs will control a third of the market by 2025 and 51% by 2030, with battery-powered electric vehicles and plug-in hybrids making up about half those sales, for a quarter of the market.

Boston Consulting said a combination of government incentives, increasing emission regulation that are forcing companies to build more EVs to meet targets, falling battery prices and increased range are all contributing to the acceleration in EV sales.

Not all market watchers are so optimistic about the future uptake of EVs. In a December report, the Massachusetts Institute of Technology warned against optimistic expectations about falling battery prices. MIT's Energy Initiative predicted that EV purchase prices a decade from now will still command a \$5,000 cost premium over ICE vehicles due to the cost of manufacturing batteries.

--Reporting by Steve Cronin, [scronin@ihsmarkit.com](mailto:scronin@ihsmarkit.com)

--Editing by Michael Kelly, [michael.kelly3@ihsmarkit.com](mailto:michael.kelly3@ihsmarkit.com)  
Copyright, Oil Price Information Service

### **Stewart's Shops Acquires Polsinello Fuel Distribution Business**

*Larry Rulison and Eric Anderson*

Stewart's Shops said Monday morning it has acquired the Polsinello Fuels gasoline and diesel distribution

business and five gas stations. Terms of the acquisition weren't revealed.

The acquisition will allow Stewart's to distribute Sunoco, Citgo and Mobil gasoline to dealers from the Capital Region to Massena, on the Canadian border.

"As we continue to grow our business, this acquisition gives us the opportunity to diversify by expanding deeper into the fuel wholesale business," said Stewart's Shops President Gary Dake.

While Stewart's already handles gasoline and diesel distribution to its own shops, this acquisition will serve other retailers whom Polsinello served.

After careful consideration Polsinello Fuels, Inc. has decided to divest from the retail gasoline business," Lou Polsinello, the company's vice president, said in a statement. "Polsinello Fuels will remain in the lubricants and motor oil distribution business.

"This transition strengthens our standing as an industry leader and enhances our continued growth strategy to distribute premium lubricants and motor oils from Gulf Oil, Shell, Pennzoil, Quaker State, Phillips 66, and Kendall brands throughout the Northeast market," he added.

A Stewart's spokeswoman would not divulge how much Stewart's paid to Polsinello, which sold its home heating and commercial fuel and heating business to Mirabito Energy Products of Binghamton in 2018. The cost of that 2018 transaction was also not revealed.

Property records show the five gas stations that Stewart's is acquiring in the deal from Polsinello, four of which are in Rensselaer County, are valued at \$4 million. The fifth store is in Colonie on Central Avenue. The stores sell gas under the Citgo, Gulf and Sunoco brands, and Stewart's has plans to renovate some of them in the future.

Lou Polsinello could not immediately be reached for comment on plans for the employees impacted by the sale of the businesses.

### **Needed Update of Massachusetts Right to Repair Law Headed to Ballot**

The Massachusetts Right to Repair Coalition announced that it has turned in 102,000 signatures to ensure an initiative petition to enact a much-needed update to the Commonwealth's Right to Repair law reaches the 2020 ballot.

The Coalition--a group of Massachusetts independent repair shops, auto parts stores, trade associations, consumers, and drivers--said that a lack of progress on an update to the law in the Legislature led them to pursue an initiative petition so that Massachusetts car owners will continue to have access to the repair and diagnostic mechanical information produced by the vehicle they own.

By 2020, advancements in vehicle technology and increasing restrictions by automakers will result in more than 90% of new cars being equipped to transmit real-time diagnostic and repair information wirelessly to vehicle manufacturers, threatening the rights that Massachusetts car

consumers enjoy today to choose to get their cars fixed at trusted independent repair shops or do the work themselves.

"We need to update the Right to Repair law before wireless technologies remove the car owner's right to get their vehicle repaired at our local, independent shop because the automaker would rather steer them towards one of their more expensive dealers," said Alan Saks of Dorchester Tire Service. "This is a common-sense reform and we'd love to see the Legislature move forward and fix it so that we don't have to go to the ballot to protect consumers' rights to shop around for car repairs."

Massachusetts Right to Repair Coalition Director Tommy Hickey said, "Our independent shops are increasingly facing the prospect of having limited or no access to diagnostic and repair information now that automakers are restricting access through rapidly expanding wireless technologies in vehicles not covered under current law." The ballot initiative would give car owners access only to the diagnostic and repair data generated by their car, and they could opt to provide access to any dealer, repair shop, or automaker that they choose during the lifetime of their car.

The Coalition delivered its signatures to Secretary of State William Galvin's office. The initiative petition filed is entitled An Initiative Law to Enhance, Update and Protect the 2013 Motor Vehicle Right to Repair Law.

Further information may be found at [massrighttorepair.org](http://massrighttorepair.org).

### **State diverts tire tax money. Time to abolish it?**

by Jim Kenyon

*Wednesday, February 12th 2014*

Whether you call it a tax, a fee or a surcharge, New York State collects \$2.50 for the purchase of every tire sold in the state. It's the price you pay for the Waste Tire Management Fee which was imposed in 2003 to fund the clean up large tire dumps. But a CNY Central investigation has found that the majority of the fee now pays for salaries and state expenses that may have little to do with the disposal of used tires.

11 years ago, New York State had a huge problem with number of large tire dumps. The worst was at the Fortino property in Oswego County where more than 10 million used tires posed a toxic fire hazard and endangered health and the environment. Through the Waste Tire Management Fee, the state spent \$115 million to clean up the Fortino property and the large tire dumps so that mostly small tire dumps remain.

The tire tax was supposed to expire in 2010, but has been extended twice. According to the State Department of Environmental Conservation, the tire fee continues to raise up to \$26 million annually, but only a fraction of the money goes to the actual cleanup of tire dumps.

The DEC provided CNY Central with a rough breakdown of how the money is spent:

- \$6 million goes to the state's general fund where it can be used for any purpose

- \$14 million pays the salaries of employees in the DEC's Hazardous Waste Division
- \$6 million is for waste tire abatement projects

So once a tax, always a tax? CNY Central's Jim Kenyon asked Governor Andrew Cuomo during a recent visit to Solvay, if it was time to do away with the tire tax. Cuomo replied, "We will be reviewing that tax through this legislative session. Obviously there are differing opinions on the tax, but it's one of the taxes on the table to look at."

On January 29, State Senator John DeFrancisco who chairs the Senate Finance Committee asked DEC Commissioner Joseph Martens for an accounting of the money collected through the Waste Tire Management Fee. DeFrancisco wanted to know how many DEC positions are funded through the tax and whether the money is "really being used for waste tire cleanup or for other employees."

At the budget hearing, Martens could not immediately provide the information but replied: "The short answer is both...it is cleaning up the waste sites and it funds employees making sure those sites are cleaned up."

The day after Martens appeared before the Finance Committee, Senator DeFrancisco told Kenyon, "I get the feeling we're going to get some ammunition to try to convince the Assembly as well as the Governor to get rid of that line item and get rid of that tax."

The Senate Finance Committee provided CNY Central with the DEC's response to Senator DeFrancisco's inquiry. The Waste Tire Management Fee has been renamed the "Waste Management and Cleanup Fund. That fund pays the salaries of 141.3 DEC employees at an annual cost of \$17.4 million.

The DEC further responded that over the life of the fund, the state has spent \$115 million on waste tire abatement. Over the past two years, 12 sites have been cleaned up with contracts remaining for one large site on Long Island along with 20 smaller dumps across the state. Currently the tire tax is due to expire at the end of 2016. DeFrancisco says he would like to abolish it sooner.

### **All-Electric Vehicles Have Lowest Annual Fuel Costs: EIA**

The estimated annual fuel costs for model year (MY) 2019 all-electric light-duty vehicles are the lowest of all of the different vehicle technologies, a report from the U.S. Energy Information Administration (EIA) said on Monday.

All-electric light-duty vehicles for MY 2019 have annual fuel costs ranging from a low of \$500/yr. to a high of \$900/yr., the lowest of five types of designated light-duty vehicles, which included plug-in hybrid electric vehicles, hybrid electric vehicles, gasoline vehicles and diesel vehicles.

The annual fuel costs for plug-in hybrid electric vehicles, which can fuel with gasoline and electricity, are the next lowest -- with an estimated range of \$600/yr. to \$1,950/yr. -- and are heavily influenced by the electric range of the vehicle, the report said.

Hybrid electric vehicles -- with a range of \$650/yr. to \$2,500/yr. -- are fueled only with gasoline, generally use their technology for maximizing fuel economy. However, because some models use their hybrid systems to boost performance rather than to increase fuel economy, not all hybrid vehicles have low fuel costs.

Gasoline vehicles have an estimated range of \$1,000/yr. to \$4,100/yr., the widest ranging of the categories. Diesel vehicles were given an estimated range of \$1,150/yr. to \$2,250/yr.

All vehicle fuel costs were rounded to the nearest \$50, and annual fuel cost estimates are based on combined city/highway fuel economy, 15,000 annual miles and the following fuel prices -- \$2.55/gal regular gasoline, \$3/gal premium gasoline, \$2.85/gal diesel and \$0.13 electricity per kilowatt hour, EIA said.

--Jordan Godwin, jgodwin@opisnet.com  
Copyright, Oil Price Information Service

### **Gasoline-Powered Vehicle Sales Likely Peaked in 2016, Think Tank Says**

Sales of conventional gasoline-powered vehicles in the U.S. likely peaked in 2016 at a level of \$17.3 million, according to a memo released late last week by Washington-based think-tank Third Way.

The report from Senior Resident Fellow Ellen Hughes-Cromwick said, "Sales of these vehicles likely will never be as high as they were three years ago."

According to the memo, surging sales of electric vehicles (EVs) has contributed to falling sales of conventional gas-powered vehicles. Hughes-Cromwick said that approximately 433,000 EVs have been sold since 2010 and sales have grown fourfold since 2015.

Third Way expects this number will rise in the future due to greater consumer choice, falling costs, charging convenience and growing concerns by the public over climate change.

With more offerings and expanding infrastructure, EV sales could grow at double-digit rates for an extended period during the 2020s," Hughes-Cromwick said.

Expanding sales will have to be met with greater access to charging infrastructure and policy incentives should be created to assist automakers in adapting to the technology, according to Third Way.

--Patrick Newkumet, Patrick.newkumet@ihsmarkit.com  
Copyright, Oil Price Information Service

### **Single-Store Operators Continuing to Leave C-store Industry**

The number of U.S. convenience stores dipped in 2019, with single-store operators accounting for most of the decline.

According to the 2020 NACS/Nielsen Convenience Industry Store Count, there are 152,720 convenience stores operating in the United States, down less than 1 percent from last year's 153,237 stores.

The count is based on stores that were open as of December 2019.

Single-store operators are driving the slight decrease as consolidation and profitability challenges take their toll. Over the past year, the number of single-store operators dropped from 95,445 in 2018 to 95,108 in 2019.

Single-store operators make up 62.1 percent of all c-stores. Smaller companies — those in the one to 10, 11-50 and 51-200 store range — are also feeling the effects of continued consolidation in the convenience store industry, NACS added.

On the other hand, operators with more than 200 c-stores continue to expand, mainly through mergers and acquisitions (M&A). Between 2015 and 2019, half of the 20 largest chains have gone through some sort of M&A activity, consolidating a major portion of stores, according to NACS 2019 State of the Industry Summit data.

Broken out by company size, the 2019 store count vs. the 2018 store count is:

- One to 10 stores: Decreased 569
- 11-50 stores: Decreased 249
- 51-200 stores: Decreased 145
- 201-500 stores: Increased 134
- 501-plus stores: Increased 312

"Historically, c-stores have been unique in the retail channel in that new companies could enter the market relatively easily and succeed with a simple business model," said Andy Jones, president and CEO of Sprint Food Stores. "That's not the case anymore. What we have been seeing during the past few years — and especially in 2019 — is that the small operators are either going out of business because the model for success has changed, or they mastered the old business model — and maybe the new one as well — to be profitable enough to be bought by a larger company."

Jones is also a NACS board member and vice chairman of the NACS Research & Technology Committee

In 2019, United Kingdom-based EG Group was a dominate M&A player, acquiring Westborough, Mass.-based Cumberland Farms and its 567 stores, as well as select sites from Certified Oil and Fastrac.

Des Moines, Iowa-based Yesway continued its buying spree, acquiring Allsup's Convenience Stores, a 304-store regional chain based in Clovis, N.M.

#### COMPETITIVE WATCH

Even with the decline in store count, the convenience channel is seeing less contraction than grocery and drug channels. According to NACS, grocery was down 1.6 percent and drug was down 1.7 percent. The dollar store channel grew, adding 1,565 stores in 2019.

The convenience store count represents more than one third (35 percent) of the brick-and-mortar retail universe tracked by Nielsen in the United States. Except for the dollar store channel, all other major channels had fewer units at year-end 2019.

"Accelerated change defined another deal-heavy year in convenience retail," said Jeffrey Williams, senior vice president of Retail and U.S. Industry Relations at Nielsen.

"The dynamics within the industry are shifting, and bringing investor value is now a top priority for many players in the space. Since convenience has been relatively sheltered from the disruption of e-commerce, retailers in 2020 will continue to prioritize physical store growth to scale and grow the industry at large.

"That said, digital transformation and the consumer's growing desire for frictionless retail are headwinds on the horizon that should not be ignored," he added.

The number of convenience stores that sell motor fuels remained steady at 121,988 stores. Overall, convenience stores sell about 80 percent of the motor fuels purchased in the United States.

#### STATE RANKINGS

Among the states, Texas continues to lead in store count at 15,856 stores, or more than one in 10 stores in the country. California is second at 11,990 stores, followed by Florida (9,811), New York (8,489), Georgia (6,668), North Carolina (6,024), Ohio (5,635), Michigan (4,917), Pennsylvania (4,754) and Illinois (4,715).

During 2019, Texas gained 111 stores, California added 60 and Florida added eight, while the other states rounding out the top 10 lost stores.

The three states with the lowest store counts are Alaska (194 stores), Wyoming (352) and Delaware (344).

#### Buying/Recycling Lead-Acid Batteries.

- 1) It is illegal to dispose of lead-acid (vehicle) batteries in the trash.
- 2) You will be charged a \$5 "return incentive payment" if a used batter is not returned at the time of purchase. The "return incentive payment" is refundable within 30 days from the date of purchase, upon return of a used battery.
- 3) Stores selling lead-acid batteries must accept, free of charge, up to two used batteries per month from any individual and must post a sign stating they accept batteries for recycling.

#### Changing/Recycling your used oil.

- 1) drain oil pans, containers and filters completely
- 2) Store used oil in a clean, rigid, screw-capped plastic container
- 3) Don't mix used oil with other materials and never dump oil into the environment.
- 4) Take used oil (up to 5 gallons per day) to a service station or retail store, during normal business hours, that sells oil (they are required by law to accept it at no charge, unless their holding tanks are temporarily full) or check with your local recycling center.

#### Q & A on New York State \$2.50 Tire Fee

Question - what happens to the \$2.50 fee on all new tires sold in New York State and what is it used for?

Answer - Form MT-170 (it can be retrieved on-line) must be used to report quarterly sales. The number of tires sold x



\$2.25 = the amount you owe and is sent to the Department of Tax & Finance, PO Box 4100, Binghamton, NY 13902-4100. The retailer is allowed to keep \$.025 on each tire. The funds collected by the NYS Department of Tax and Finance are used to clean-up used tire sites.

### **New York State Department of Motor Vehicles OBD II Emission Inspection Waiver**

1. Vehicles presented to an inspection station for an inspection or re-inspection for a failure of the emission portion of the inspection must be offered a possible waiver by the official emission station if the following conditions are met.
2. The Safety Inspection has passed.
3. All emission control devices have passed inspection.
4. The cost of replacement of missing emission control devices, safety items, or warranty repairs do not count toward an emission waiver cost limit.
5. Repair and adjustment have been properly made and documented and the cost of the repair is at least \$450 based on the cost of such repair. If the above conditions are met and the repair is above \$450 the inspection analyzer will allow the inspector to issue an inspection certificate for the vehicle.
6. When issuing a safety emission sticker, the inspector must check the repair waiver issues box on the reverse side of the sticker and punch the appropriate expired month.
- 7 The analyzer will print a waiver certificate form that must be filled out by the station and signed by both the customer and the certified inspector.
8. The station must attach the following documents to the waiver certificate form:
  - A. Copies of invoices and receipts for all of diagnostic and repair work performed that are used to qualify the repair was over \$450.
  - B. Copies of all vehicle and inspection receipts for the initial emission inspection failure and all supplement emission inspection failures.
  - C. These documents must be kept by the station for two years for possible review by a representative of the NYS Department of Motor Vehicles.
9. DMV reserves the right to inspect the vehicle before or after the waiver is issued to verify that proper repairs have been made and documented.
10. These must include documentation of the diagnostic procedure.

### **DMV Record Retrieval**

DMV record retrieval is available to association members and affiliates at a cost of \$12 per record. Additionally, you may order DMV certified paper abstracts of driver's license, vehicle registration, and vehicle title records for an additional fee of \$2 per abstract. Please call 516-371-6201

### **Selling Your Inspection License**

If you are thinking of retiring or selling your business and have a New York State DMV Inspection license, your license may be valuable depending on the county where your shop is located. If you have questions on the sale and/or transfer of an inspection license call the association office at 518-452-4367.

### **Attention Inspection Stations**

The Association has received a flurry of requests for legal representation for violations of the DMV commissioner regulations known as "clean scanning." that is when a vehicle other than the one to be inspected is substitute for the OBD-II part of the test. We have no defense for these violations. DMV has the ability to trace the OBD-II inspection to the vehicle used for the inspection.

If you cannot pass a vehicle for any reason, get help. That help could come from DMV. This violation almost always results in revocation.

### **All Petroleum Bulk Storage Facilities**

YOU WERE REQUIRED TO DESIGNATE A CLASS A AND/OR B AUTHORIZED OPERATOR TO NYS DEC NO LATER THAN OCTOBER 11, 2016

THIS WAS MORE THAN TWO YEARS AGO

If you have not done this you are now subject to a \$500 penalty from NYS DEC. This may now be unavoidable

If you have not reported this information to NYS DEC as of yet do so immediately. Communicate this information to DEC at [operatortraining@dec.ny.gov](mailto:operatortraining@dec.ny.gov)

Or call the association office

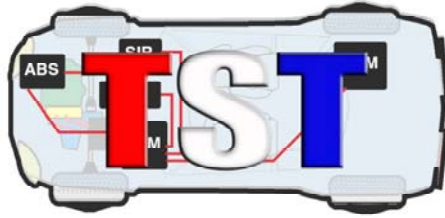
### **SERVICE STATIONS REPAIR SHOPS USED CAR DEALER ATTENTION**

Do you have problems

1. Getting into business - going out of business?
2. With government, Federal, State and Local?
3. Are you trying to settle a violation?
4. Need an attorney?
5. Have a small claims case?
6. Need a license, renew a license?
7. Learn and understand the laws that regulate your business?

We can help with almost any problem, legal environmental or regulatory.

Just call us 518-452-4367



## **Technicians Service Training**

### **Presents**

## **"The Seventeen Annual TST Tech Training Big Event"**

***GASDA MEMBERS ONLY \$150.00 - NON-MEMBERS \$210.00 FREE New Model Android Tablet – 3 Training Seminars - Hot Breakfast – Lunch – Snacks through the day and a Chance to Win Some GREAT Tools (Thanks to our generous sponsors, we can keep the cost low!)***

### **Featuring:**

- 1. Scot Manna – MB Auto "2020 Diagnostics & Programming"***
- 2. Bobby "G" Gruszczynski Keynote Speaker "5 Digit DTCs"***
- 3. John Anello – ATOW "Getting to Know ADAS"***

### **Topic 1: "2020 Diagnostics & Programming"**

***Vehicle diagnostics in the current decade have become very complex and require the highest level of training ever seen for automotive service technicians. While the industry acknowledges this need, the task of completing such a high level of training remains a difficult road. This training need is not a sudden development, flash EEPROM programming has been around since the mid-90's yet the majority of independent shops today do not perform this task. Computer diagnostics have been around even longer and yet parts swapping and misdiagnosis remain a common complaint among shop owners and consumers. This seminar will delve into several "high-tech" diagnostic topics yet still examine some simple diagnostic mistakes. Modern computer programming examples, data bus diagnostics, and complex and basic computer system diagnostic case studies will be presented. The goal is to illustrate what it takes to correctly diagnose today's complex, computer controlled vehicles, tooling, good service information and most importantly, the knowledge and determination of a trained technician.***

***Scot Manna: Owner of MB Automotive Inc. in Des Plaines IL. Contract Trainer for WorldPac and Autowares. Achievements: Certificate of Achievement in Automotive Technology, Oakton Community College, ASE Automobile Master Certified with L-1 and L-2, ASE Master HD Truck Certified, Named Gates\ASE Master with LI Technician of the Year for 2009 Competed in and was awarded the title "North American Technician of the Millennium" in 2006 and "North Central Region Technician of the Millennium" in 2001 by AC Delco, ASA\ASE Mechanical Technician of the Year in 2001. Contributing Editor for Motor Age Magazine. Scot currently owns and operates MB Automotive, a four-bay service facility in the northwest suburbs of Chicago. Scot also develops and delivers technical training classes for several training providers including the State of Illinois as well as the Automotive Service Association, WorldPac, and Auto Value\Bumper to Bumper parts distributors. Scot has also taught for several local Community colleges and has delivered presentations at training conferences throughout the country. Scot enjoys traveling with his wife of 32 years, Lore, who also provides huge assistance by keeping the books for MB Automotive. Scot's hobbies include golf, reading, and cruising the local car shows in his 2006 Corvette. Scot lives in Mount Prospect IL with his wife.***

## **Topic 2: "5 Digit DTCs"**

*This seminar will familiarize you with information on current and future vehicles. System information and a high energy presentation with a detailed case study. Vehicle emissions regulations require communication of emission related data from the vehicle to external equipment for the purpose of monitoring and repair of vehicle emission systems. Since 1990, this data is required to conform to SAE J1979 and J2012 standards. These standards are developed jointly with participation from OEMs, Direct Tier and Aftermarket Suppliers, the Service Industry and Tool Manufacturers. New technologies and new data requirements have finally outpaced the ability of these current standards to grow further. Therefore these SAE groups are working together with the International Standards Organization (ISO) and Emissions Regulators to expand the standards for use over the next 30+ years. This talk will examine the major points of the update.*

*Bobby "G" Gruszczynski: Bob has a BSEE from Lawrence Technological University. For over 25 years, Bob has been involved in the design and implementation of embedded electronic powertrain control systems. Bob has a United States Patent for his work in misfire detection systems and has been involved in numerous "first in the world starts" of new vehicle powertrain applications. Bob has also been involved in the development and testing of On Board Diagnostics Systems and publications in the area of OBD Communications techniques. Bob is currently OBD Communication Expert - Retired. His former duties included investigation and analysis of OBD communication issues in the field both for I/M and Service. He is Past Chairman of the SAE E/E Diagnostics Committee and is also Past Chairman of the J1962 Vehicle Diagnostic Connector Task Force. He is co-author of the J1699-2 Test Cases for OBD-II Scan Tools and I/M Test Equipment and author of the J3138 Diagnostic Link Connector Security Recommended Practices. Bob is a past member of the SAE Executive Standards Committee.*

## **Topic 3: "Getting to Know ADAS"**

*This seminar will focus on many aspects of ADAS. We will start by understanding the infrastructures that allow these systems to work, by covering many different types of Networks such as LIN, CAN, MOST, FlexRay and even the new introduction of Automotive Ethernet. We will cover the many components used on these systems that consist of Radar, Lidar, Sonic and Camera Technology. The Covered systems will include LKAS Front Windshield Cameras, 360 Cameras, Thermal Cameras, Long Range Radar, Short Range Radar and LIDAR. There will also be 8-10 Case Studies that will cover procedures working on these systems along with a LIVE display of the ENTIRE ADAS system on stage for audience show & tell. This class will be high energy with many personal props to give you a Real World experience of how these ADAS systems work and how they are addressed after vehicle repairs or just basic routine service that may affect ADAS operations.*

*John Anello: John owns "Auto Tech On Wheels" his passion for automotive vehicles has driven him to work on cars for close to 40 years. John's business provides repair garages with on-site diagnostic support for problem vehicles in their shop without having to tow the vehicle to a dealership. In the last 24 years my business has grown to support 1200 plus repair shops, 400 body shops and 50 transmission shops. ASE Master L1*

**Be a part of the LARGEST Electronic Handout Automotive Seminar in the Country!**  
**Includes: a FREE ANDROID TABLET loaded with 3 full color Manuals and Newsletter. Also included is Food, Vendors and Tool Raffles.**



**DATE: Saturday, March 21<sup>st</sup>, 2020 at 8 AM to 5 PM**  
(Check in - food at 7:00 am)

**PLACE: Westchester Marriott**  
**670 White Plains Road**  
**Tarrytown, NY 10591**  
**800 882-1042**

**Vendors (last year we had over 35 GREAT vendors)**

**A chance to win some AMAZING Tools \*(last year we gave away over \$50,000. In tools! You must be present to win.**

**COST: GASDA MEMBERS ONLY \$150.00**  
**NON-MEMBERS \$210.00**

**Save Money SIGN UP TODAY**

**March 15<sup>th</sup> Registration CLOSED- No Exceptions**

**Sign up online or**

**Make checks out and send to TST:**

**11 Lupi Plaza, Mahopac, NY 10541**

**845 628-6928**

**Register early to save your spot!**

***This event will be presented snow, rain or shine, NO REFUNDS!***

***Check our website [www.TSTseminars.org](http://www.TSTseminars.org)***

***Our goal is to keep our fellow technicians up to date with the latest technology!***

# **NEW YORK STATE ASSOCIATION OF SERVICE STATIONS & REPAIR SHOPS, INC.**

6 Walker Way, Albany, NY 12205  
state@nysassrs.com

(518) 452 1979  
Fax: (518) 452-1955

October 28, 2019

**Bill Adams**  
*President*

**Fred Bordoff**  
*First Vice President*

**Jordan Weine**  
*Second Vice President*

**Roy Fulkerson**  
*Third Vice President*

**Jane Oper**  
*Secretary*

**Mac Brownson**  
*Treasurer*

**Frederick M. Altman**  
*General Counsel*

**Ralph Bombardiere**  
*Executive Director*

Theresa L. Egan  
Executive Deputy Commissioner  
NY State Department of Motor Vehicles  
6 Empire Plaza  
Albany, New York 12223

Dear Ex. Deputy Comm. Egan:

Enclosed is a copy of the NYVIP 2 Message No. 252 which changes the inspection regulations to require inspection stations to report altered vehicles or stretch limousines.

The director places the responsibility of reporting these vehicles to the state on the inspection station. This adds to the inspection obligations and responsibilities to the 10,000 inspection stations throughout the state.

The state has increased these responsibilities over the years without considering an inspection fee increase. The inspection fee has remained the same since 1985.

However, we protest more on the responsibility being placed on the inspectors than the non-increase of inspection fee. They are almost becoming "peace officers."

We now have to refuse inspections on vehicles with tinted windows. Many consumer motorists complain that this is not a safety feature and should not be part of the inspection, providing hardships for the inspector trying to explain the rules.

One of the biggest class of motorists that provide these hardships for inspection stations are retired and current law enforcement agents. Some believe they should be exempt. This is ridiculous since it was their lobbying efforts that lead to the governor signing this bill into law.

The inspection stations need some consideration on what to place our inspector responsibility on while reviewing the need for an inspection increase.

The reporting of the stretch limousines requires a form to be filled out and sent to the state. Many times a vehicle comes in where the capacity for passengers has been increased and the inspector at the inspection station tells the owner/operator that he/she cannot inspect the vehicle, and needs information to send to the state. Many operators of vehicles in this case will just drive away. This will not permit the inspector or station owner to receive the information for the state as required.

October 28, 2019

- 2 -

In an effort to protect our repair shops that provide vehicle inspections we would like to be able to post the attached notification. We feel that it will plainly notify anyone with a vehicle that has been altered to accommodate additional passengers above what the vehicle was built and designed for, that we will not inspect that vehicle so don't ask. Please advise me if this is acceptable.

Our main concern is some of the Department of Motor Vehicle regions and there directors are overly zealous in there enforcement of some of these regulations. These regions should be reviewed however we want to make it clear that if we cannot get the information that there is no obligation or violation against a station that sends in a partially filled out form.

Thank you for your anticipated interest in our problem and if you wish to discuss it further please contact me at 518-452-4367.

Yours truly,

Ralph Bombardiere  
Executive Director

Enc.

THERESA L. EGAN  
Executive Deputy Commissioner



# Department of Motor Vehicles

(518) 402-4860

6 EMPIRE STATE PLAZA • ALBANY, NY 12228

November 8, 2019

NOV 18 2019

Mr. Ralph Bombardiere  
Executive Director  
NYS Association of Service Stations & Repair Shops, Inc.  
6 Walker Way  
Albany, NY 12205

Dear Mr. Bombardiere:

I am writing in response to your October 28, 2019 letter concerning the issuance of NYVIP Message 252 which instructs all inspection stations and certified inspectors to report to the Department on the presentation of an altered vehicle for inspection.

The reporting obligation is contained within Vehicle and Traffic Law Section 308-a - which became effective on October 9, 2019.

And, although aware that the allowable fee for performing an inspection is fixed, the legislature did not see fit to direct the Department to increase this fee to accommodate the new reporting requirements.

With regard to your request that inspection stations be permitted to post signage telling prospective customers that "THIS INSPECTION STATION IS NOT PERMITTED TO INSPECT A VEHICLE THAT HAS BEEN ALTERED...", that request must, respectfully, be denied.

First, the proposed sign is inaccurate, in that: a) inspection stations must inspect altered vehicles that possess the federal alterer's plate and seat fewer than 11 passengers; and b) they must inspect altered vehicles that possess the federal alterer's plate and seat 11 or more passengers when the customer presents a valid DOT Exemption letter. Secondly, the intent of the law is for inspection stations to report to the Department whenever an altered is presented. Your proposed sign would preemptively prevent that interaction thereby denying valuable information to the Department concerning the use of potentially unsafe vehicles.

Please let me know if you have any questions. Thank you for bringing your concerns to my attention.

Sincerely,

A handwritten signature in black ink, appearing to be "T. Egan", written over a horizontal line.

Theresa L. Egan  
Executive Deputy Commissioner  
NYS Department of Motor Vehicles

[dmv.ny.gov](http://dmv.ny.gov)



# GASDA – LIPDRA

(est. 1931)

(diss 1999)

*AFFILIATED WITH THE NYS ASSOCIATION OF  
SERVICE STATIONS & REPAIR SHOPS, INC.*

372 DOUGHTY BLVD.  
INWOOD, NEW YORK 11096  
(516) 371-6201 \* Fax (516) 371-1579

## NON/COMMERCIAL ADVERTISING CONTRACT – 2020 DIRECTORY (for GASDA Members only)

Date: \_\_\_\_\_

I/we hereby authorize GASDA to insert a \_\_\_\_\_ page (size)  
advertisement in the 2020 TRADE DIRECTORY, BUYERS GUIDE and REFERENCE  
BOOK published by this Association, for which we include payment in the sum of \$

\_\_\_\_\_.

(check one) \_\_\_\_\_ Full Page \$194.00  
\_\_\_\_\_ 1/2 Page \$144.00  
\_\_\_\_\_ 1/4 Page \$ 99.00

**(SEE OTHER SIDE)**

Firm Name: \_\_\_\_\_

Street Address: \_\_\_\_\_

City/State/Zip: \_\_\_\_\_

Phone #: \_\_\_\_\_

Fax #: \_\_\_\_\_

Print Name: \_\_\_\_\_

Confirmation \_\_\_\_\_

Authorized Signature: \_\_\_\_\_

(Please print, attach, or enclose a clear/clean copy of your ad)

Check here if you want us to repeat last year's advertisement for your business.

---

**NOTE: Full page size is 5" x 7"**





# GASDA – LIPDRA

(est. 1931)

(diss 1999)

*AFFILIATED WITH THE NYS ASSOCIATION OF  
SERVICE STATIONS & REPAIR SHOPS, INC.*

372 DOUGHTY BLVD.  
INWOOD, NEW YORK 11096  
(516) 371-6201 \* Fax (516) 371-1579

## COMMERCIAL ADVERTISING CONTRACT - 2020 DIRECTORY

Date: \_\_\_\_\_

I/we hereby authorize GASDA to insert a \_\_\_\_\_ page (size) advertisement in the 2020 TRADE DIRECTORY, BUYERS GUIDE and REFERENCE BOOK published by this Association, for which we include payment in the sum of \$ \_\_\_\_\_.

(check one) \_\_\_\_\_ Full Page \$389.00  
\_\_\_\_\_ 1/2 Page \$239.00  
\_\_\_\_\_ 1/4 Page \$179.00

**(SEE OTHER SIDE)**

Firm Name: \_\_\_\_\_

Street Address: \_\_\_\_\_

City/State/Zip: \_\_\_\_\_

Phone #: \_\_\_\_\_

Fax #: \_\_\_\_\_

Print Name: \_\_\_\_\_

Confirmation \_\_\_\_\_

Authorized Signature: \_\_\_\_\_

(Please print, attach, or enclose a clear/clean copy of your ad)

Check here if you want us to repeat last year's advertisement for your business.

---

PLEASE COMPLETE BOTH SIDES AND FORWARD WITH YOUR AD COPY & PAYMENT

**NOTE: Full page size is 5" x 7"**

Advertisers are entitled to free listings in the TRADE DIRECTORY section of this publication as follows: Full Page: 4 listings, ½ page: 2 listings, ¼ page: 1 listing  
Please check listing desired.

( ) A/C Refrigerant Recovery/Recycling	( ) Equipment – Service Stations	( ) Oil Burner Repairs
( ) Equipment	( ) Equipment Leasing	( ) Parts – New & Rebuilt
( ) Accessories	( ) Equipment Repairs	( ) Parts Washers
( ) Accountants	( ) Exhaust Pipes	( ) Plumbing
( ) Air Machines – Coin Operated	( ) Exhaust Tubing Benders	( ) Price Signs
( ) Alignment Equipment	( ) Factory Bulletins	( ) Printed Industry Forms
( ) Alternators, Generators & Starters	( ) Fire Suppression	( ) Printing
( ) Appraisers	( ) Flags & Banners	( ) Radiators – Radiator Repairs
( ) Architects	( ) Fuel Oil	( ) Road Service
( ) Auctioneers	( ) Gasoline – Wholesale	( ) Service Station Equipment
( ) Auto Air Conditioning	( ) Gasoline Pump Repairs	( ) Shock Absorbers – Struts
( ) Auto Rentals – Cars & Trucks	( ) General Contractors	( ) Shop Management
( ) Auto Storage	( ) Glass Replacement	( ) Signs
( ) Batteries	( ) Hoses – Gas, Air	( ) Signs – Repair Shop, Inspection Station, Retail Dealer & ATTP
( ) Brake & Chassis Parts	( ) Ignition Parts – Wholesale	( ) Spark Plugs
( ) Burglar Alarms	( ) Insurance – General	( ) Steam Cleaners
( ) Caps	( ) Insurance – Health	( ) Tank Monitoring Systems
( ) Carburetors	( ) Insurance – Life	( ) Tanks – Installation & Testing
( ) Car Stereo – Cellular Phones	( ) Jack Repairs	( ) Technical Repair Info
( ) Caterers	( ) Jacks	( ) Tire Changers
( ) Collections	( ) Kerosene	( ) Tires & Tubes
( ) Compressors	( ) Laboratory Analysis	( ) Tools – Special Service
( ) Computer Software	( ) Legal Services	( ) Tow Truck Bodies
( ) Computers	( ) Liens	( ) Towing
( ) C.V. Axles/Rack & Pinions	( ) Lift Installations	( ) Transmissions – Rebuilt
( ) Cylinder Head Rebuilders	( ) Lift Repairs	( ) T – Shirts
( ) Diagnostic Equipment	( ) Lifts	( ) Uniforms
( ) Diesel Fuel	( ) Lighting	( ) Vapor Recovery Systems
( ) Doors – Door Openers	( ) Lubricants	( ) Waste Oil
( ) Educational Training	( ) Lubrication Equipment Repairs	( ) Wheel Balancer
( ) Electrical Installation	( ) Machine Shop Service	( ) Wheels
( ) Electrical Repairs	( ) Manuals	( ) Wreckers
( ) Emission Analyzers	( ) Motor Oil	( ) Wrecking
( ) Engine Rebuilding	( ) Motor Vehicle Record Service	( )
( ) Engineers	( ) Mufflers & Pipes	( )
( ) Environmental Services	( ) Nozzles – New & Rebuilt	( )
( ) Equipment – Computer		( )

# Lawley & NYSASSRS

New York State Association of Service Stations & Repair Shops

Together we have returned  
**\$51,188,750** to policy holders since 1991

## NYS Worker's Compensation Program Highlights

- Up to a 25% upfront discount offered
- Over 30% Average Annual Dividend (27 Years)
- Save up to 60% off your current premium\*
- Last year's dividend was 35% (\$3,061,456)
- Dividend checks as high as \$65,433 have been issued to our policy holders
- Easy quoting process
- Program available to all members



*\*Based on 25%  
up-front discount +  
declared dividends*

**Bill Adams**

**716.849.8641 | [badams@lawleyinsurance.com](mailto:badams@lawleyinsurance.com)**

lawleyinsurance.com | 361 Delaware Ave, Buffalo, New York

**Lawley**

*You owe it to yourself to make  
sure you are getting the best deal.*

## REGULATIONS ON USED CAR BONDS

### Surety Bond

To get a surety bond, you must contact a surety insurance company. Make sure that the business name and mailing address on the bond exactly match the business name and mailing address on your DMV facility license, Make sure that you write your Facility Number on the bond.

### Bond amount required from a dealer

The bond amount depends on the number of vehicles that the dealer sold in the previous calendar year, or if the dealer is licensed as a franchised new dealer. Refer to the chart below.

<b>Number of vehicles sold in Previous calendar year</b>	<b>Bond amount</b>
50 or fewer	\$20,000
More than 50	\$100,000
Franchise dealers selling cars, SUVs, light trucks, etc. Dealers selling only trailers motorcycles. Vehicles over 10,000 pounds, ATV's,boats and snowmobiles are exempt from the bond requirements.	\$50,000

**Need help getting a bond?**

**Call the association office.**



**Heartland**

# **NYSASSRS now offering “PAY AS YOU GO” billing**

We are pleased to announce our newest Member Benefit Partner, Heartland Payroll Solutions. Through this partnership, any safety group participant can take advantage of their integrated billing solution with the NYSASSRS Safety Group.

## **Benefits of Pay As You Go:**

- You pay premiums each pay period based on current payroll information.
- Improved cash flow management by sending accurate workers' comp premium to the carrier based on actual payroll
- Premium payments are automatically deducted by the NYS Insurance Fund
- Reduces the risk of year-end audit payments
- Better option than “direct bill policies” or “self-reported policies” that require periodic, larger premium payments

## **About Heartland:**

- NYSASSRS members get an exclusive discount on payroll processing with Heartland
- Pay As You Go billing is FREE
- Processes payroll for more than 36,000 customers
- Cloud-based, feature-rich solution
- Three-year price lock on processing fees
- Dedicated Single Point Of Contact

**For more information contact:**

**Chandler James**

**518-452-4367**

**[chandler@nysassrs.com](mailto:chandler@nysassrs.com)**

# PROPERTY FOR SALE



**LOCATED ON AVENUE U IN  
MARINE PARK, BROOKLYN  
60'X100' CORNER PROPERTY  
ZONED R-4 WITH A VARIANCE FOR  
AUTOMOTIVE REPAIRS  
ASKING \$1.795 MILLION**

**INTERESTED PARTIES  
PLEASE CONTACT WAYNE AT THE GASDA OFFICE  
516-371-6201 EXT.101  
OR ERIC BEHM AT 516-493-7236**



## Garage Insurance Survey

Name of Business:		
Street Address:		
City:	State:	Zip:
Phone #	Fax #	E-Mail:
Contact Person:		Phone # (if different from above)
Are you happy with the cost and service provided by your carrier/agent?		Yes      No
If yes STOP here...		
If NO or NOT SURE you may want to look at the following		
Is your coverage insufficient?	Yes	No
Is the service poor to non-existent?	Yes	No
Is the cost too high?	Yes	No
Are you satisfied with your current coverage?	Yes	No
Are you interested in a quote from another insurer?	Yes	No
Is so please check each that apply:		
<input type="checkbox"/>	<input type="checkbox"/>	Property & Casualty
<input type="checkbox"/>	<input type="checkbox"/>	Workers Comp
<input type="checkbox"/>	<input type="checkbox"/>	Disability
<input type="checkbox"/>	<input type="checkbox"/>	Health
If you checked one or more of the above please provide the following information:		
Name of Current Insurer:		
Type of Insurance:		
Renewal Date:		
When/How is the best time to contact you?		

If you are interested in learning how you may save on insurance costs  
Please fill out and fax to your local association at 518-452-1955



## **GASDA** Legal Service Plan

GASDA'S legal plan provides for consultation services and representation at hearings. The following are included:

- Representation at one small claims proceeding or one administrative hearing per year. Requests for representation must be received at the association's office 20 days prior to the hearing date.
- One-hour consultation on any single issue relating to a member's business.
- Small claims proceeding ONLY. The first two court appearances are covered under the plan. The third and all subsequent appearances are not covered. If the member wants continued representation, the appearance fee is \$375 per appearance.
- The legal service attorney will provide legal representation or consultation to GASDA members at the rate of \$185 per hour for any issue not included in the legal service plan.

In order to be eligible for Group Legal Service representation, a member's dues in full and all obligations to the Association must be current. For additional information, please call the GASDA office at:

**516-371-6201**



**CIGARETTE SALES TO MINORS  
CLERK CERTIFICATION**  
COMPLIANCE WITH THE NEW STATE CERTIFICATION OF  
CLERKS WHO SELL TOBACCO PRODUCTS

CERTIFICATION OF A CLERK WHO SELLS TOBACCO PRODUCTS  
*POINT REDUCTION CLASS*

NEW YORK STATE AMENDED ITS POLICY OF ENFORCEMENT FOR RETAILERS WHO SELL TOBACCO. UNDER THE NEW LAW A POINT SYSTEM HAS BEEN ESTABLISHED. EACH VIOLATION OF A TOBACCO SALE TO A MINOR WILL GENERATE A FINE AND TWO POINTS. THREE POINTS AND THE RETAILER'S LICENSE TO SELL CIGARETTES WILL BE SUSPENDED. HOWEVER, IF THE CLERK HAS RECEIVED A CERTIFICATION BY TAKING AN APPROVED SEMINAR, THE VIOLATION WILL RECEIVE ONE POINT.

**THE STATE IS ENFORCING THIS LAW**  
*IN ORDER TO ACCOMMODATE OUR MEMBERS,  
WE ARE CERTIFIED TO PROVIDE THIS TRAINING.*  
*PLEASE NOTE DATES, TIME, AND LOCATION OF THE NEXT SEMINAR*

WHERE:

ASSOCIATION OFFICE  
372 Doughty Blvd, Suite 2C  
Inwood, New York 11096

WHEN:

The First Monday of every month at 2:00 PM  
The Second Wednesday of every month at 10:00 AM

COST:

MEMBERS: \$15.00 - NON-MEMBERS \$30.00

**PLEASE CALL FOR RESERVATIONS AT (516) 371-6201**

**SPONSORED BY: GASDA/LIPDRA**

# FREE MONEY

BE A MEMBER OF OUR ASSOCIATION OR AFFILIATES

FILL OUT THIS FORM AND FAX BACK TO US

BUY \$7500 IN PARTS IN ONE QUARTER FROM YOUR **NAPA DEALER**

RECEIVE A REBATE CHECK FOR 2% OF YOUR PURCHASES (MINIMUM OF \$150 REBATE)

PUT THE MONEY IN YOUR POCKET

NOTE: YOU CAN NOT BE A MEMBER OF THIS AND ANOTHER NATIONAL NAPA PROGRAM

# FREE MONEY

Name of Your Business:		
Business Address Street:		
City:	State:	Zip:
Phone:	Fax:	E-Mail:
Name of NAPA Dealer:		
NAPA Street Address:		
City:	State:	Zip:
Phone:	Fax:	
Additional NAPA Dealer(s) you do business with:		
Name of NAPA Dealer:		
NAPA Street Address:		
City:	State:	Zip:
Phone:	Fax:	
Name of NAPA Dealer:		
NAPA Street Address:		
City:	State:	Zip:
Phone:	Fax:	

**FAX** this form back to:

518 452-1955


# AutoPass Private Label Credit Card Program



## Why Choose CFNA?

Private label credit cards offer consumers a dedicated line of credit for a merchant's products and services. Private label credit cardholders shop more often and spend more on each visit.

## Who is CFNA

 Credit First National Association (CFNA) is a limited purpose federally chartered private label credit card bank, wholly owned by Bridgestone Retail Operations, LLC. CFNA issues private label credit cards for thousands of automotive retailers throughout the United States.

## Card Benefits

The AutoPass card is now the preferred private label credit card for NYASSARS Merchants. Consumers can use the AutoPass card for the purchase of parts, services, accessories and tires.

The AutoPass Program provides:

- Instant credit decisions at the point of sale and online
- Brand impact for every Merchant and their business name is embossed on every card opened
- Generous consumer credit limits
- High customer approval rating
- No annual fees for consumers
- No initial set up fee
- No minimum monthly sales volume required

## When

As of July 1, 2015, The AutoPass credit card, issued by CFNA is the preferred private label credit card for NYASSARS Merchants.



**In store advertising collateral**



**Interested in offering AutoPass and ready to get started?** Contact CFNA today at 800.527.6770 or sales@cfna.com



FOR OFFICE USE ONLY						
CIA	CIO	CIC	CIS	CIG	CID	
Certificate Number			County			
CIRCLE ONE: <b>OE</b> <b>ADD</b>						
Note: Check or money order must be attached to enter OE or ADD						
Group(s)	1	2	3			
	A	A	A	A		
		Y	N			
<input type="checkbox"/> Address Change						
TEST RESULTS						
Group(s)	1	2	3			
	P	P	P	P		
	F	F	F	F		
	N	N	N	N		
	W	W	W	W		
	Y	N	N	Y		

♦ **FOR ORIGINAL APPLICATIONS:** Answer **ALL** questions on **Page 1 and Page 2** that apply to you, and **SIGN** the application on **PAGE 2** or it will be returned to you for completion. You **MUST** be at least 17 years old and have **AT LEAST ONE YEAR OF MOTOR VEHICLE REPAIR EXPERIENCE** in the last 5 years immediately preceding this application, in the area in which you apply to be certified, or you must provide a copy of an acceptable school diploma in vocational motor vehicle trades. When your application is approved, DMV will notify you by mail of the date, time and location of the inspector training class. You **MUST** present photo ID at the class as proof of identity. If you have difficulty reading or understanding written material, please contact the office identified at the bottom of page 2 of this form.

♦ **FOR AMENDMENT AND DUPLICATE APPLICATIONS:** Answer questions 1-21 and **SIGN** in #25.

♦ **REQUIRED FEES**

Non-refundable application fee (\$10) and three-year certification fee (\$15).  
**Make check or money order for \$25 payable to the Commissioner of Motor Vehicles. You MUST send your check with this application. Starter checks are not accepted.**

1♦ Check type of application:     ORIGINAL       AMENDMENT (No Fee)       DUPLICATE (No Fee)

2♦ Have you ever applied for or taken a test to become a Certified Motor Vehicle Inspector?     Yes     No

3♦ Have you ever been a Certified Motor Vehicle Inspector and/or Body Damage Estimator?  
 Yes     No      If "Yes," please write your Certification No. \_\_\_\_\_

- 4♦ Check all certification groups for which you are applying.
- Group 1** (Allows an individual to conduct safety, diesel emissions, OBDII emissions, and low enhanced emissions inspections of motor vehicles that have a seating capacity under fifteen passengers, and motor vehicles and trailers that have a MGW under 18,001 pounds, except motorcycles and semi-trailers)
  - Group 2** (Allows an individual to conduct safety and diesel emissions inspections of motor vehicles that have a seating capacity over fourteen passengers, motor vehicles and trailers that have a MGW over 18,000 pounds, and semi-trailers, except motorcycles)
  - Group 3** (Allows an individual to conduct safety inspections of motorcycles)

Please **print** or **type** in the open spaces next to the arrows.

5♦ LAST NAME	FIRST	M.I.	6♦ DATE OF BIRTH Month / Day / Year	7♦ SEX Male <input type="checkbox"/> Female <input type="checkbox"/>
--------------	-------	------	--	---

8♦ MAILING ADDRESS (Include Street No., Rural Delivery and/or Box No.)	9♦ HEIGHT Feet      Inches	10♦ EYE COLOR
--	-------------------------------	---------------

11♦ STREET NAME	APT. NO.	12♦ HOME TELEPHONE (Include Area Code) (      )
-----------------	----------	--

13♦ CITY OR TOWN	STATE	ZIP CODE	14♦ COUNTY
------------------	-------	----------	------------

15♦ HOME ADDRESS (If Different From Mailing Address) NUMBER AND STREET (Include Street No., Rural Delivery and/or Box No.)	APARTMENT NO.	CITY	STATE	ZIP CODE
---	---------------	------	-------	----------

16♦ Has your address changed since your last certification was issued?     Yes     No

CLIENT IDENTIFICATION NUMBER (From New York State driver license or non-driver ID) NOTE: Failure to provide a valid Client ID number will prevent issuance of a Certified Inspector card.	<input type="checkbox"/> Check this box if you do not currently have a New York State driver license or non-driver ID. A form (ID-5 VSCI) will be mailed to you with instructions on how to obtain a Client ID number.										
17♦ <table border="1" style="display: inline-table; vertical-align: middle;"> <tr> <td style="width: 20px; height: 20px;"></td> <td style="width: 20px; height: 20px;"></td> <td style="width: 20px; height: 20px;"></td> <td style="width: 20px; height: 20px;"></td> <td style="width: 20px; height: 20px;"></td> <td style="width: 20px; height: 20px;"></td> <td style="width: 20px; height: 20px;"></td> <td style="width: 20px; height: 20px;"></td> <td style="width: 20px; height: 20px;"></td> <td style="width: 20px; height: 20px;"></td> </tr> </table>											

**PLEASE CONTINUE, AND SIGN ON PAGE 2.**



NOTE: Failure to provide a valid Client ID number will prevent issuance of a Certified Inspector card.

18 <b>PRESENT EMPLOYER</b>	19 <b>FACILITY NUMBER</b>	20 <b>BUSINESS TELEPHONE NUMBER</b> (    )
21 <b>BUSINESS ADDRESS (NUMBER AND STREET)</b>	<b>CITY</b>	<b>STATE</b> <b>ZIP CODE</b>

22 **FOR ORIGINAL APPLICATIONS ONLY**  
 Have you ever been convicted of any felony, misdemeanor or improper motor vehicle inspection?  
 Yes    No    If "YES," give details below: *(Applicants will not necessarily be rejected because of a conviction record. Such applications will be reviewed on an individual basis.)*

Date of Violation	Nature of Violation	Date of Conviction	Disposition & Fine	Court Location

23 **FOR ORIGINAL APPLICATIONS ONLY**  
 By month and year, list the dates of all your motor vehicle repair experience. You must have at least one year of motor vehicle repair experience in the last five years **immediately preceding** the date of this application. Attach additional sheets if necessary.

Dates (From - To)	Employer's Name and Address	Describe Type of Repairs Performed <i>(be specific)</i>

24 **FOR ORIGINAL APPLICATIONS ONLY**  
 List any trade school, vocational school, or other motor vehicle repair courses taken. Only approved schools are acceptable. You must provide a **COPY** of your diploma if you have less than one year of work experience.

Dates Attended	School Name and Address	Type of Course	Degree, Diploma or Certificate

Section 304(a) of the Vehicle & Traffic Law provides for the certification of motor vehicle inspection personnel. A Certified Inspector agrees to comply with the rules and regulations promulgated by the Commissioner of Motor Vehicles. Failure to comply with these rules and regulations may result in the revocation of this certification.

**FALSE STATEMENTS MADE ON THIS APPLICATION ARE PUNISHABLE UNDER THE PENAL LAW.**

25 **NAME** (PLEASE PRINT) \_\_\_\_\_

**SIGNATURE** \_\_\_\_\_      Date \_\_\_\_\_

(Sign Name in Full - DO NOT PRINT - No Nicknames)

◆ **SEND APPLICATION AND CHECK TO:**  
 BUREAU OF CONSUMER AND FACILITY SERVICES  
 Attn: Certification Unit  
 PO Box 2700  
 Albany NY 12220-0700  
 Telephone (518) 474-7998

NOTE: Notify this office of any change in your address.

