

# REPAIR-SHOP & GASOLINE DEALERS ASSOCIATION

144 FAIRPORT VILLAGE LNDG – PO BOX 308  
FAIRPORT, NEW YORK 14450  
WEBSITE: [www.nysassrs.com](http://www.nysassrs.com)

PHONE: (585) 423-9924  
FAX: (518) 452-1955



## RSGDA MEMBERSHIP SERVICES

# RSGDA

**144 FAIRPORT VILLAGE LANDING  
P.O. BOX 308  
FAIRPORT, NEW YORK 14450**

## WELCOME TO THE REPAIR SHOP & GASOLINE DEALERS ASSOCIATION OF NEW YORK

RSGDA is a non profit trade association incorporated under New York State law.

RSGDA was formed to bring about better business conditions for the petroleum retailers and develop a package of significant dealer – member benefits.

Realizing that the interest of both are intertwined, RSGDA included repair shop owners as members.

Retail gasoline dealers, service station owners and repair shop owners have found it advantageous to belong to RSGDA. With RSGDA'S help, they have been able to solve many of their on – going problems.

Any eligible businessman or woman who joins RSGDA and participates in just a few of the functional and on-going programs will find that his/her savings in overhead costs will more than justify the dues that each member pays.

The following descriptions show the many benefits that are enjoyed by RSGDA members. As you read through, you will understand just what it means to belong to this Association.

RSGDA is an active member of the NEW YORK STATE ASSOCIATION OF SERVICE STATIONS & REPAIR SHOPS, INC. and THE SERVICE STATION DEALERS OF AMERICA – ALLIED TRADES.

**IT PAYS TO BE AN RSGDA MEMBER**

**AN AFFILIATE OF THE  
NEW YORK STATE ASSOCIATION OF  
SERVICE STATIONS & REPAIR SHOPS, INC.**

# RSGDA

## CHECK OUT JUST SOME OF OUR MEMBER BENEFITS

WORKMEN'S COMPENSATION	HEALTH INSURANCE
GROUP LEGAL SERVICES	GARAGE LIABILITY INSURANCE
CREDIT CARD PROGRAM	INSTANT INFORMATION ON FACEBOOK & TWITTER
DMV RECORD RETRIEVAL & ONLINE STICKER ORDERS	DMV LICENSE EVENT NOTIFICATION SERVICE
EDUCATION: Certification of Tobacco Sales Training Food Service Training Certification * Alcohol Training Awareness Program * Air Conditioning Systems Self Study Program * And, SEMINARS ON INDUSTRY ISSUES *Available on-line	
USED TIRE REMOVAL	WASTE OIL REMOVAL
NAPA PROGRAM	MONTHLY NEWSLETTER
AFFILIATED WITH: THE NEW YORK STATE ASSOCIATION OF SERVICE STATIONS & REPAIR SHOPS	AFFILIATED WITH: THE SERVICE STATION DEALERS OF AMERICA, ALLIED TRADES, AND ALLIANCE OF AUTOMOTIVE SERVICE PROVIDERS (AASP)

LOCAL STATE AND FEDERAL  
LEGISLATIVE & REGULATORY PROTECTION



## Garage Insurance Survey

Name of Business:		
Street Address:		
City:	State:	Zip:
Phone #	Fax #	E-Mail:
Are you happy with the current service provided by your agent?	Yes	No
Is your coverage insufficient?	Yes	No
Is the service poor to non-existent?	Yes	No
Are you satisfied with your current coverage?	Yes	No
Are you interested in a quote from another insurer?	Yes	No
When was the last time you r insurance was quoted?		
Please check each that apply:		
<input type="checkbox"/>	<input type="checkbox"/>	Property & Casualty
<input type="checkbox"/>	<input type="checkbox"/>	Workers Comp
<input type="checkbox"/>	<input type="checkbox"/>	Disability
<input type="checkbox"/>	<input type="checkbox"/>	Health
<input type="checkbox"/>	<input type="checkbox"/>	Payroll Provider
If you checked one or more of the above please provide the following information:		
Name of Current Insurer:		
Type of Insurance:		
Renewal Date:		
When/How is the best time to contact you?		

**Top Notch Service and Experience with the automotive industry.**

**If you are looking to place your Automotive Repair, Collision Shop and Gas Dealers accounts in a competitive, safe, and established comp program please contact us for a quote today.**

Please fill out and fax to your local association at 518-452-1955

# RSGDA

## LEGAL PLAN

As a member in good standing of the Association, you are entitled to participate in our group legal service plan. If you are in need of this service, you must first call the Association office at (585) 423-9924. An appointment will be arranged that will be convenient for you and the attorney.

*Covered services available to members include:*

- Defense in Small Claims Court if your business is sued or at Department of Motor Vehicles or at any other New York State Administrative Proceeding hearing. (Once per year.)
- Review of leases, supply contracts and franchise agreements to advise you of your obligation under these contracts. The plan does not include actual negotiation on your behalf. (One hour per issue, up to five hours per year.)
- Consultation on legal questions pertaining to your business. (One hour per issue, up to five hours per year.)

Appeals of judgments against you are not a covered benefit, but are available to members at special contract prices.

Additional legal services will be provided by the designated law firm's standard hourly rate less 15%. Special contract prices have also been negotiated for the following services.

- Residential real estate purchase or sale. The designated law firm will represent you in the sale of purchase of your primary residence and/or a second home or vacation property at the following rates:

Sale	\$295.00
Purchase	\$350.00
- Simple will      \$75.00                      Simple will (husband and wife) \$125.00

In order to participate in the plan you must be a member in good standing and must have been a member for ninety days prior to the need for legal service.

# NEW YORK STATE ASSOCIATION OF SERVICE STATIONS AND REPAIR SHOPS, INC.

## CREDIT CARD PROGRAM

### FEATURES:

- LOWEST COST PROCESSING
- COMPETITIVE RATES – AS LOW AS 1.72% PLUS 25 CENTS PER TRANSACTION
- ONE STOP SOURCE FOR ALL NON-CASH PAYMENT SERVICE
- CHECKS GUARANTEED BY CROSSCHECK, INC.
- ALL CARD TYPES ACCEPTED – VISA, MASTERCARD, AMEX, DISCOVER, DINERS CLUB, JCB, MAC, NYCE, MOST, HONOR, ETC.
- EASY TO START UP-CHOOSE THE FEATURES YOU NEED
- BANK AT THE INSTITUTION OF YOUR CHOICE

FOR ADDITIONAL INFORMATION CALL  
**RSGDA** AT (585) 423-9924

Member Name (DBA):		
Address:	City:	Zip:
Phone:	Fax:	
Business Type (Repair, Fuel Only, Convenience, etc.)		
Contact Person:		
Do you Currently Accept Credit Cards	Yes ___ or No ___	If Yes, Current Rate
Current Processor:		

Fax or Mail to:

**RSGDA**  
144 Fairport Village Landing  
PO Box 308  
Fairport, NY 14450  
(585) 423-9924 Phone  
(518) 452-1955 Fax

Referral will be sent to a local representative, who will contact the member within 48 hours.

# **RSGDA**

## **ACCESS TO DEPARTMENT OF MOTOR VEHICLE RECORDS**

### **DMV Record Retrieval**

The most commonly requested DMV records are driving record abstracts, vehicle registration abstracts, title abstracts and accident reports. The cost to our members of these abstracts is \$12.00. DMV certified paper abstracts are available at an additional fee of \$2.00.

DMV abstracts contain the following information:

- Drivers License – Class, endorsements and restrictions, list of reported accidents and convictions, current status, expiration date.
- Vehicle registration – Current vehicle information, registrant, expiration date.
- Vehicle Title – Vehicle owner, current vehicle information, plate number and lien information.

### **License Event Notification Service**

License Event Notification service (LENS) offers valuable information about New York State license records of people who drive or provide driver training for your business. If you provide information about your drivers and what license activities you want to be notified about, DMV automatically and promptly notifies you when those license events occur. A business may enroll individuals whose current work includes driving or driver training for your business, and in whose driving record your business has a legal or financial interest. The cost is \$10.00 to enroll each driver and \$5.00 for each event notification.

Participating in LENS can improve your safety operations, minimize your organization's liability, and catch problems quickly. Businesses can elect to be notified when any of the following activities takes place on selected drivers' records:

- License convictions
- Reported accidents
- License expirations, suspensions or revocations
- License restorations
- Point & insurance reduction course completion

To take advantage of either of these services, please call the Association at (585) 423-9924.



# **THE RSGDA NAPA MAJOR ACCOUNT PROGRAM**

**....A Complete  
Competitive  
Supply Program....**

**Designed to Improve Your Bottom Line.**



**Association Dealers told us what they needed. We listened.**  
The Association and NAPA developed a complete, competitive supply program designed to boost your backroom profits and meet your customer needs. Here's what it includes:



## **Build Profits With These Benefits!**



### **QUALITY/AVAILABILITY**

- **NAPA** Premium Products
- **NAPA** Value Line Products
- Service and supply items are available
- 342,000 part numbers including 43,000 parts for imports
- Daily parts delivery
- Hot shop delivery on parts in stock in stores in less than 45 minutes
- One-on-one service from your local **NAPA** store
- Stocking inventory plan customized to your needs
- Full obsolescence protection – Ongoing inventory adjustments
- Inventory changeover programs
- Complete hand tool and service equipment availability
- Machine Shop Service where available
- 24-hour **NAPA** ACCESS computer link for quick ordering
- **NAPA** Total Repair Automotive Computer System (TRACS) for business management and ordering
- Computer parts catalog with suggested retail prices and related parts needed for accurate price quoting

**NAPA** National Warranty Program – Parts and Labor

### **MARKETING SUPPORT**

- Supply cataloging, product training, and sales
- **NAPA** national image advertising
- Quarterly product discount specials to boost retail sales
- Technician incentive programs
- Computer systems available for ordering and inventory control

---

*Everything You Need for Success*



## TRAINING – TECHNICAL & MANAGEMENT

- Skills Assessment for Technicians from **NAPA** Institute of Auto Technology
- Home study program
- Video based training programs
- Hands-on training clinics
- Business management training
- Service bulleting via **NAPA** Tech tips
- **NAPA** Tech, a technical hotline service

## PROFIT PLAN

- Very competitive pricing (master installer or better) on **NAPA** Premium and Value Line products
- Special quarterly stocking incentives
- Quarterly product discounts to enhance competitive pricing during key selling seasons
- Discount on electronically ordered parts
- Prompt payment discount terms (2% 10, Net 20)

## REQUIREMENTS

- Must register in **NAPA** Major Account Program
- Stock a minimum of four product lines
- Designate **NAPA** as first call supplier
- Purchase a minimum of \$7,500 per quarter (Average \$2,500 per month)

---

*Everything You Need for Success*



## BENEFITS TO ASSOCIATION RETAILER

- **Quality** Products –Meet or exceed OEM specifications
- **Consistent** Nationwide Parts Warranty
- **Customized** Pricing –Reduced Parts Costs
- **Increased** Availability -Up to 342,000 Part Numbers
- **More** Effective Shop Inventory -Reduced Investment and Higher Productivity
- **Improved** Inventory Turnover
- **Broader** Inventory Coverage
- **Less** Downtime –Higher Gross Profitability
- **Obsolescence** Protection
- **Tailored** Local Inventories
- **Increased** Field Contacts -1,200 Factory Representatives
- **Consistent** Manufacturers Throughout Our System
- **Reduced** Pricing Utilizing Electronic Ordering, Terms, and Rebates
- **Recognized** Consumer Brand

### A BRIEF LOOK AT **NAPA**

Since 1925, **NAPA** (**National Automotive Parts Association**) has helped businesses expand their parts coverage and maximize turnover and ROI. They offer an unparalleled package for people, products and programs to increase your productivity:

More than 6,200 **NAPA AUTO PARTS** Stores Nationwide

- Strategically located Distribution Centers servicing all 50 states
- Computerized inventory control linked to your station
- Highly trained Factory Reps.
- Training for you and your employees

---

*Everything You Need for Success*



## NAPA PROGRAM APPLICATION

Name of Your Business:		
Business Address Street:		
City:	State:	Zip:
Phone:	Fax:	E-Mail:
Name of NAPA Dealer:		
NAPA Street Address:		
City:	State:	Zip:
Phone:	Fax:	
Additional NAPA Dealer(s) you do business with:		
Name of NAPA Dealer:		
NAPA Street Address:		
City:	State:	Zip:
Phone:	Fax:	
Name of NAPA Dealer:		
NAPA Street Address:		
City:	State:	Zip:
Phone:	Fax:	

**FAX** this form back to:  
518 452-1955

# IMPORTANT

PLEASE RESPOND

FAX  
E-MAIL

## Your Communication Information

Facility Name: \_\_\_\_\_

Address: \_\_\_\_\_ City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

County: \_\_\_\_\_ Telephone Number: (\_\_\_\_) \_\_\_\_\_

FAX Number: \_\_\_\_\_ E-Mail Address: \_\_\_\_\_

Contact Person: \_\_\_\_\_

### FACILITY INFORMATION:

Sells Motor Fuel:	<input type="checkbox"/>	Yes	<input type="checkbox"/>	No	If Yes Brand: _____
DMV Repair Shop Number					
Collision Repair:	<input type="checkbox"/>	Yes	<input type="checkbox"/>	No	
Used Car Sales:	<input type="checkbox"/>	Yes	<input type="checkbox"/>	No	
Car Wash:	<input type="checkbox"/>	Yes	<input type="checkbox"/>	No	
Convenience Store:	<input type="checkbox"/>	Yes	<input type="checkbox"/>	No	Sell Cigarettes <input type="checkbox"/> Yes <input type="checkbox"/> No
Sell Alcohol:	<input type="checkbox"/>	Yes	<input type="checkbox"/>	No	

### ATTENTION MEMBERS: (*We do not share with, or sell your information to anyone.*)

In an effort to keep you updated on issues that pertain to your business, the state association uses a variety of electronic formats such as FAX, E-Mail, Facebook and our state association website. The information will be at times relate to general business or be specific to your type of operation. Whenever possible, it is our intention to electronically send you current and updated information as it occurs.

[WWW.NYSASSRS.COM](http://WWW.NYSASSRS.COM)

Our monthly newsletter with links to Facebook and your association website are located on the state association website homepage.

***In order to keep you informed we need you to provide the above information.***

Please fill out the above form and FAX it to (518) 452-1955.

## REPAIR SHOP AND GASOLINE DEALERS ASSOCIATION

144 Fairport Village Landing – PMB 308  
Fairport, New York 14450  
(585) 423-9924  
(716) 656-1035  
FAX (518) 452-1955

1620 Burnet Ave,  
Syracuse, New York 13206  
(315)-455-1301  
amanda@rsgda.com

### APPLICATION FOR MEMBERSHIP

EXACT FACILITY NAME:

PRINCIPAL:

Mr./Ms./..

First Name

M.I.

Last Name

#### CONTACT INFORMATION

PRIMARY CONTACT:

PRIMARY PHONE:

FAX:

ALTERNATE CONTACT:

ALTERNATE PHONE:

E-MAIL:

BILLING ADDRESS

SHIPPING ADDRESS

#### ADDITIONAL INFORMATION

COMP BROKER

GAS BRAND

FACILITY TYPE

FACILITY ID

#### NOTES

I HEREBY APPLY FOR MEMBERSHIP IN [RSGDA](#)

SIGNATURE: \_\_\_\_\_

DATE: \_\_\_\_\_

ASSOCIATE MEMBERSHIP ANNUALLY = \$250.00

FULL MEMBERSHIP ANNUALLY = \$350.00

PLEASE MAKE CHECK PAYABLE TO:

REPAIR SHOP AND GASOLINE DEALERS ASSOCIATION of NEW YORK  
([RSGDA](#)).

#### FOR OFFICE USE ONLY

TYPE:

LEG. INFO:

REP:

HEALTH INS: